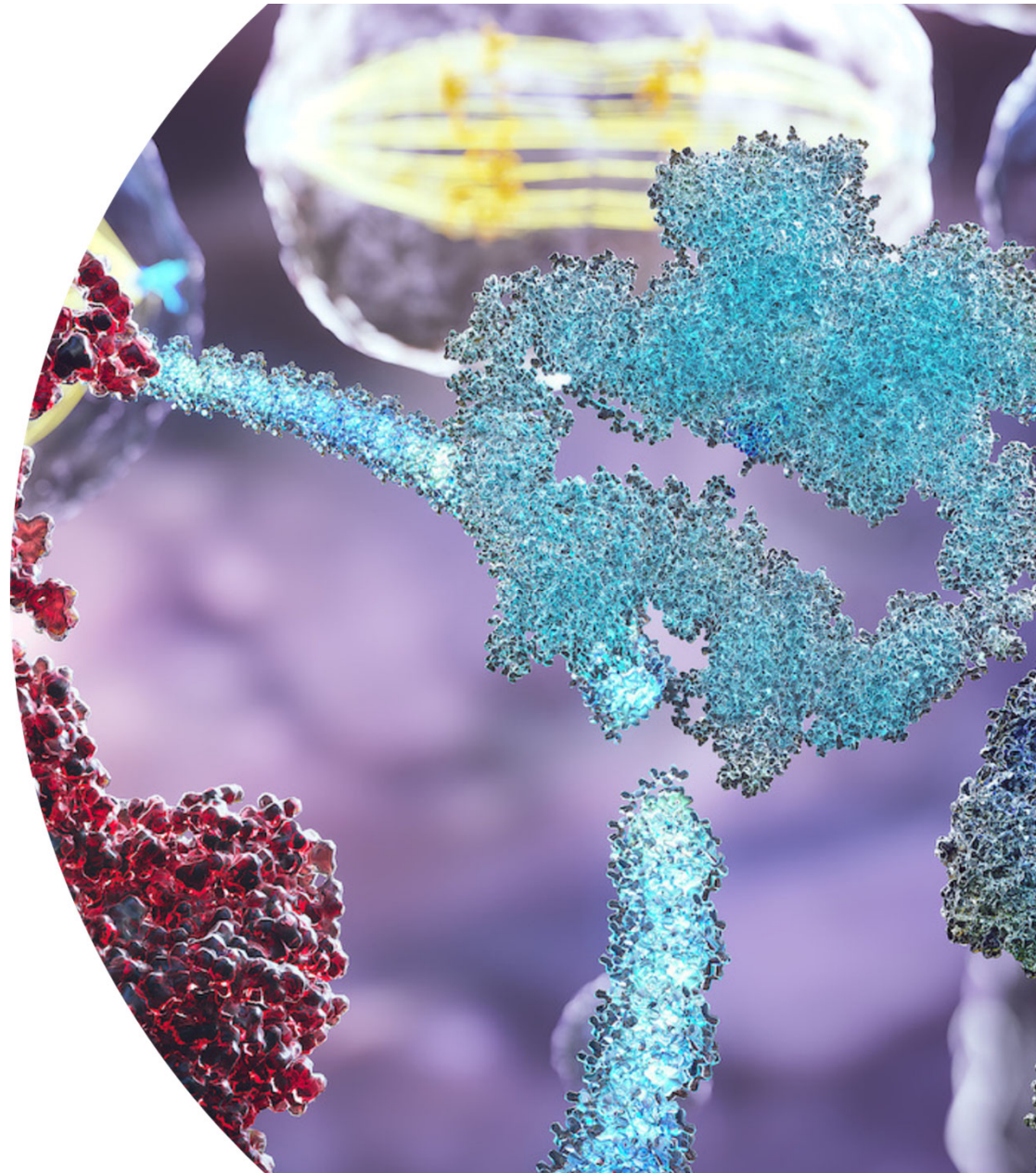




Full year and Q4 2024 Results

Fixed-income investor update

6 February 2025



Forward-looking statements

This document contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group, including, among other things, statements about expected revenues, margins, earnings per share or other financial or other measures. Although the Group believes its expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted. The forward-looking statements reflect knowledge and information available at the date of preparation of this document and the Group undertakes no obligation to update these forward-looking statements. The Group identifies the forward-looking statements by using the words ‘anticipates’, ‘believes’, ‘expects’, ‘intends’ and similar expressions in such statements. Important factors that could cause actual results to differ materially from those contained in forward-looking statements, certain of which are beyond the Group’s control, include, among other things: the risk of failure or delay in delivery of pipeline or launch of new medicines; the risk of failure to meet regulatory or ethical requirements for medicine development or approval; the risk of failures or delays in the quality or execution of the Group’s commercial strategies; the risk of pricing, affordability, access and competitive pressures; the risk of failure to maintain supply of compliant, quality medicines; the risk of illegal trade in the Group’s medicines; the impact of reliance on third-party goods and services; the risk of failure in information technology or cybersecurity; the risk of failure of critical processes; the risk of failure to collect and manage data and AI in line with legal and regulatory requirements and strategic objectives; the risk of failure to attract, develop, engage and retain a diverse, talented and capable workforce; the risk of failure to meet our sustainability targets, regulatory requirements and stakeholder expectations with respect to the environment; the risk of the safety and efficacy of marketed medicines being questioned; the risk of adverse outcome of litigation and/or governmental investigations; intellectual property risks related to the Group’s products; the risk of failure to achieve strategic plans or meet targets or expectations; the risk of geopolitical and/or macroeconomic volatility disrupting the operation of our global business; the risk of failure in internal control, financial reporting or the occurrence of fraud; the risk of unexpected deterioration in the Group’s financial position; the risk of foreign exchange rate movements impacting our financial condition or results of operations; and the impact that global and/or geopolitical events may have or continue to have on these risks, on the Group’s ability to continue to mitigate these risks, and on the Group’s operations, financial results or financial condition. Nothing in this document, or any related presentation/webcast, should be construed as a profit forecast.



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Non-GAAP measures

This presentation contains financial measures that are not calculated in accordance with generally accepted accounting principles (“GAAP”). These non-GAAP financial measures include net debt as well as our core financial measures and constant exchange rate (CER) growth rates. Non-GAAP measures included in this presentation should be considered in addition to, but not as substitutes for, the information we prepare in accordance with GAAP and as a result should be reviewed in conjunction with our financial statements. We provide reconciliations on slides 32 and 33 in the Appendix to this presentation between our non-GAAP financial measures and the respective most directly comparable financial measure calculated and presented in accordance with GAAP. However, the Company presents Core EPS guidance only at CER. It is unable to provide guidance on a Reported/GAAP basis because the Company cannot reliably forecast material elements of the Reported/GAAP result, including the fair value adjustments arising on acquisition-related liabilities, intangible asset impairment charges and legal settlement provisions.



Key messages



FY 2024: strong global growth across focus therapy areas

Total revenue growth of 21%



Pipeline: entering remarkably catalyst-rich 2025

Investing in new launches, near and mid-term pipeline



On track to deliver on 2030 ambitions supported by strong momentum

Revenue, margin and new molecular entities (NMEs)



Balanced and diversified company

By therapy area and geography

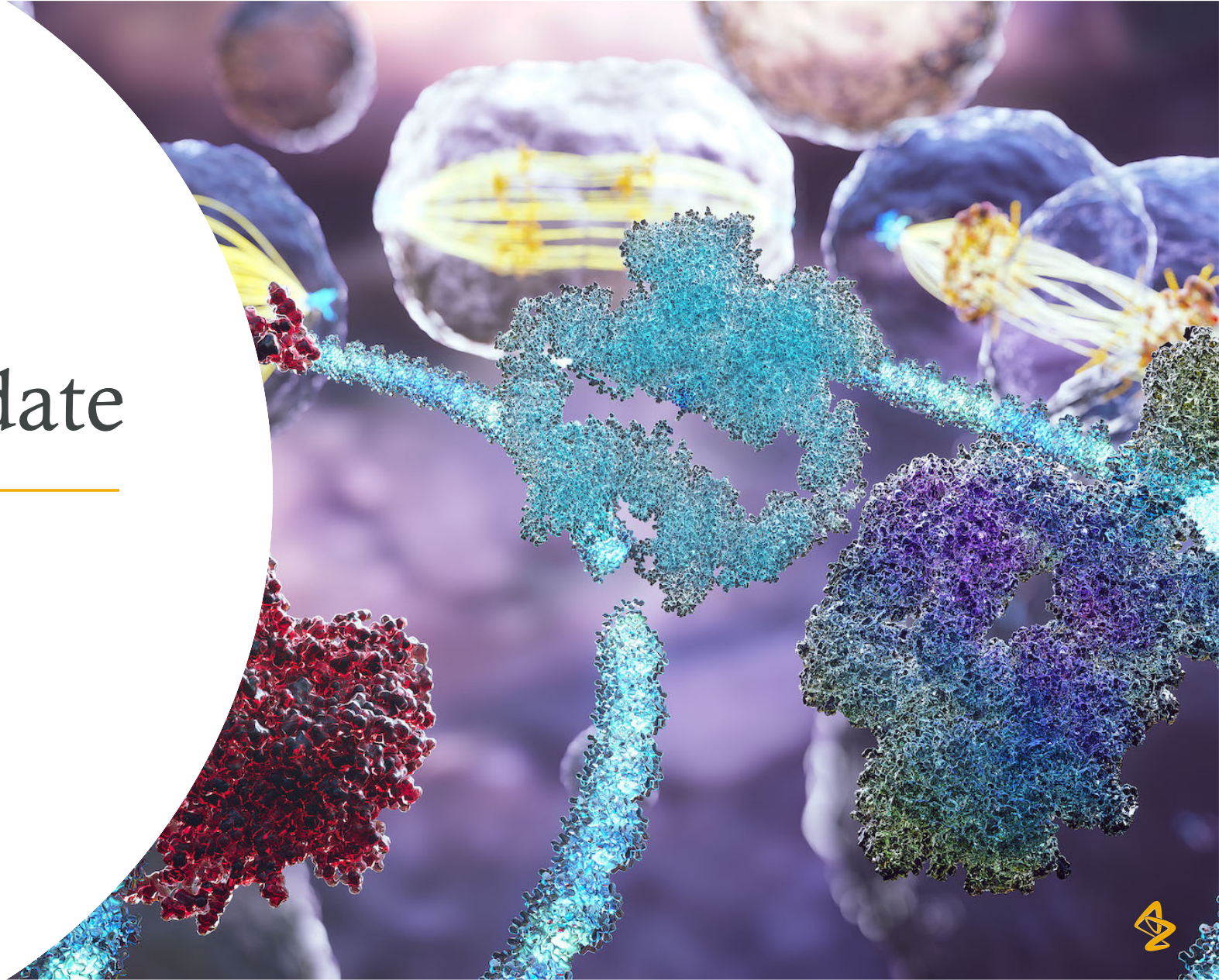


Financial execution – focus on operating margin expansion and cash flow

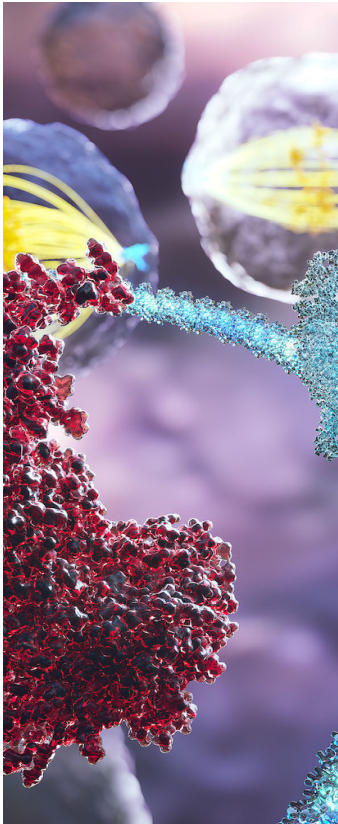
Net cash inflow from operating activities increased by 15% in 2024



Business update



Remarkable execution across key fundamentals in FY 2024



Delivered on upgraded FY 2024 financial guidance

9 positive high-value Phase III trial readouts in 2024¹

8 NME approvals¹ towards ambition of 20 by 2030²

+21% Total Revenue (vs FY 2023)

+19% Core EPS (vs FY 2023)

+14% OpEx (vs FY 2023)

Multiple blockbuster opportunities with **combined PYR >\$5bn**

 Kavigale **DATROWAY**

2 NME approvals since Q3 2024

All growth rates at CER. OpEx = Operating Expenses.

1. Full list of positive high-value [Phase III readouts](#) and [approved NMEs](#) can be found in Appendix. 2. NME ambition tracking from date of first regulatory approval, dated from November 2022. Collaboration partner: Daiichi Sankyo (*Datroway*).

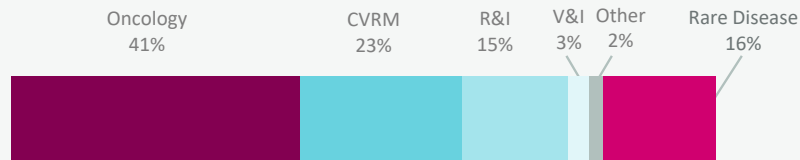
Appendix: [Glossary](#).



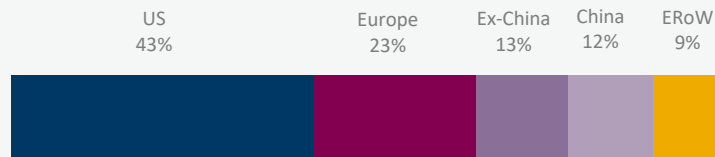
FY 2024 – strong global growth across focus therapy areas

Broad-based, diverse source of Total Revenue

FY 2024 | % Total Revenue by therapy area

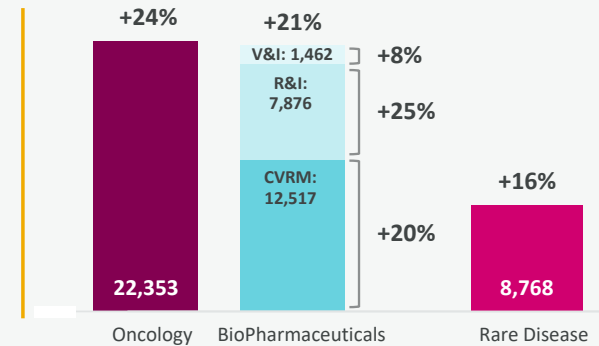


FY 2024 | % Total Revenue by geography



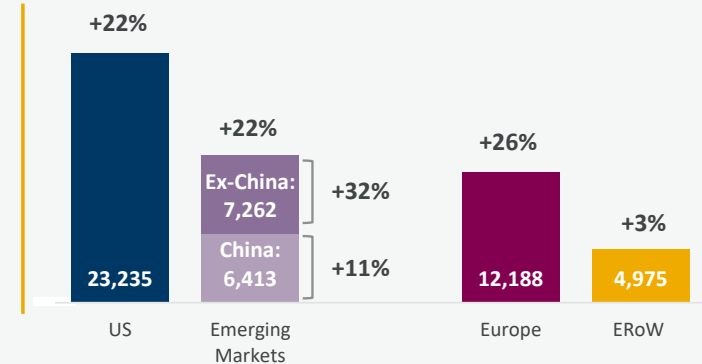
Strength across therapy areas

FY 2024 | Total Revenue



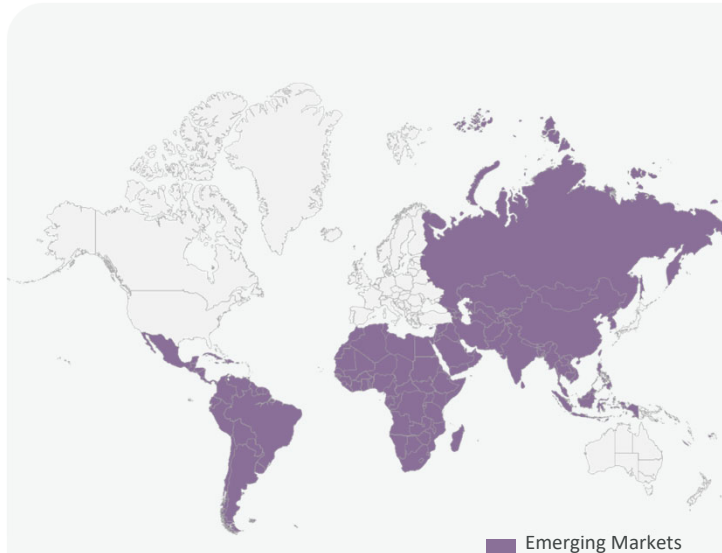
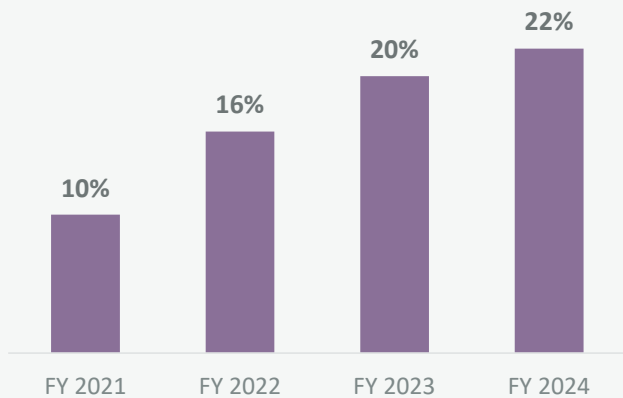
Growth across geographies

FY 2024 | Total Revenue



Sustained, durable growth across Emerging Markets

Accelerating Emerging Markets growth¹



Emerging Markets – 67% of global population²

Healthcare expenditure increasing and access improving³






AstraZeneca sustained presence is a competitive advantage

Leading multinational pharmaceutical company in Emerging Markets



Entering remarkably catalyst-rich 2025

Key indication expansion opportunities in high-value tumour types or diseases

	Breast cancer	Enhertu HER2+ 1L and early-stage	Datroway 1L TNBC
	Lung cancer	Datroway 1L NSQ/NSQ TROP2+ NSCLC	
	Bladder cancer	Imfinzi ± Imjudo MIBC, NMIBC and unresectable UC	
	Asthma	Breztri Severe asthma	
	COPD	Fasenra COPD	

H1 2025

eneboparatide | hypoPT

camizestrant | HR+/HER2- BC

ceralasertib | post-IO NSCLC

baxdrostat | uHTN

H2 2025

anselamimab | AL amyloidosis

efzimfotase alfa | HPP

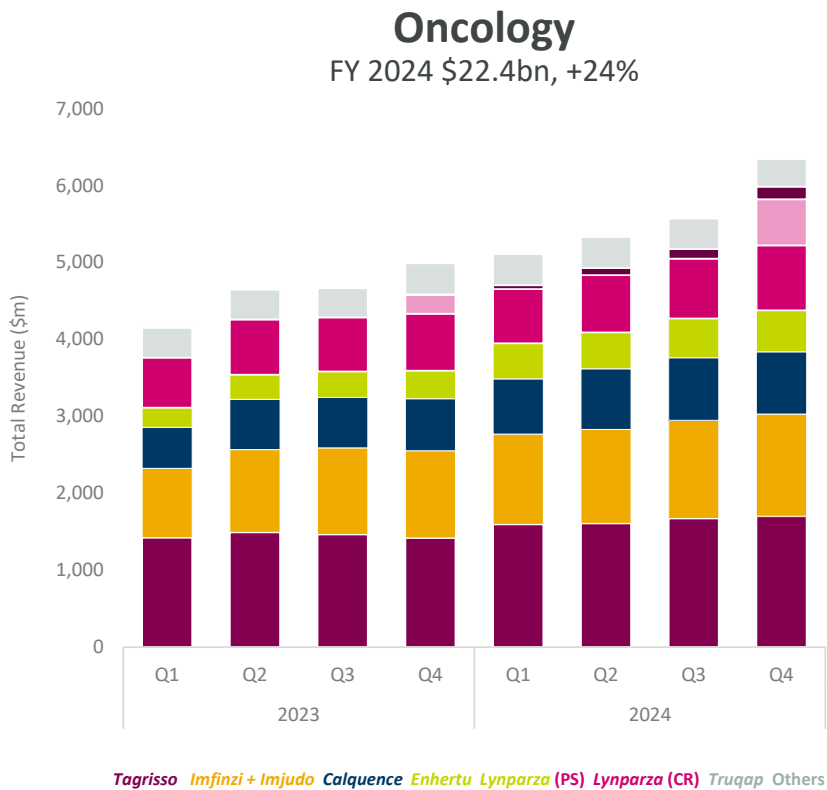
gefurulimab | gMG

First Phase III data for 7 NMEs in 2025



Oncology – FY and Q4 2024

Multiple medicines achieved new multi-blockbuster levels in FY 2024



Q4 2024: key dynamics

- **Tagrisso** +21%, strong demand across indications, partly offset by hospital ordering dynamic in CN
 - **Calquence** +20%, sustained BTKi leadership in CLL in US and major markets
 - **Imfinzi** +18%, strong demand growth in US, EU; continued JP repricing impact
 - **Imjudo** +28%, durable demand across indications
 - **Lynparza PS** +15%, sustained global PARPi leadership
 - **Enhertu** +54%, continued demand across HER2+ and HER2-low breast, partly offset by post-NRDL inventory drawdown in CN
 - **Truqap** \$163m, market leader in 2L biomarker-altered population
-
- **Significant regulatory progress:** US (*Enhertu* DESTINY-Breast06, *Datroway* TROPION-Breast01, *Calquence* ECHO, *Imfinzi* ADRIATIC), EU (*Tagrisso* LAURA), JP (*Datroway* TROPION-Breast01, *Imfinzi* ± *Lynparza* DUO-E), CN (*Lynparza* OlympiA, *Tagrisso* LAURA, *Orpathys*)
 - US Priority Review (*Datroway* TROPION-Lung05, *Imfinzi* NIAGARA)





All growth rates at CER. PS = Product Sales. CR = Collaboration Revenue.
 Collaboration partners: Daiichi Sankyo (*Enhertu*, *Datroway*), Merck & Co., Inc. (*Lynparza*).
 Appendix: [Glossary](#).



Oncology – key drivers in 2025

Strong *Tagrisso*, *Enhertu*, *Imfinzi* growth momentum

STRATEGIC EXPANSION

 TAGRISSO [®] osimertinib	<ul style="list-style-type: none">• Market leader in 1L, sustained FLAURA-2 growth• Continued early-stage adoption with ADAURA, LAURA	Ongoing trials build on <i>Tagrisso</i> as backbone in <i>EGFRm</i> SAFFRON TROPION-Lung14, -15
 ENHERTU [®] fam-trastuzumab deruxtecan-nxki	<ul style="list-style-type: none">• DESTINY-Breast03 and -04 new launch markets• DESTINY-Breast06 launch and guideline inclusion	Potential to become the new SoC across HER2+ breast cancer DESTINY-Breast09, -11, -05
 IMFINZI [®] durvalumab	<ul style="list-style-type: none">• Lung and GU launches: ADRIATIC, AEGEAN, NIAGARA• Continued global expansion, including HIMALAYA	New approvals in bladder and GI to unlock next wave of growth VOLGA POTOMAC MATTERHORN
 CALQUENCE [®] (acalabrutinib) 100 mg capsules	<ul style="list-style-type: none">• Sustained leadership of new CLL patient starts• Strong volume growth driven by contracting for preferred formulary positioning in US	Expansion into 1L MCL and finite therapy markets to sustain growth ECHO AMPLIFY

2025 growth driven by continued global expansion and new launch opportunities



Oncology – select Phase III readouts in 2025

Indication expansion and NME Phase III trials expand ambition in key tumour types

DATROWAY[®]
datopotamab deruxtecan-dlnk

AVANZAR (NSCLC)

TROPION-Breast02 (TNBC)

ENHERTU[®]
fam-trastuzumab deruxtecan-nxki

DESTINY-Breast09 (HER2+)

DESTINY-Breast11 (HER2+)

DESTINY-Breast05 (HER2+)

IMFINZI[®]
durvalumab

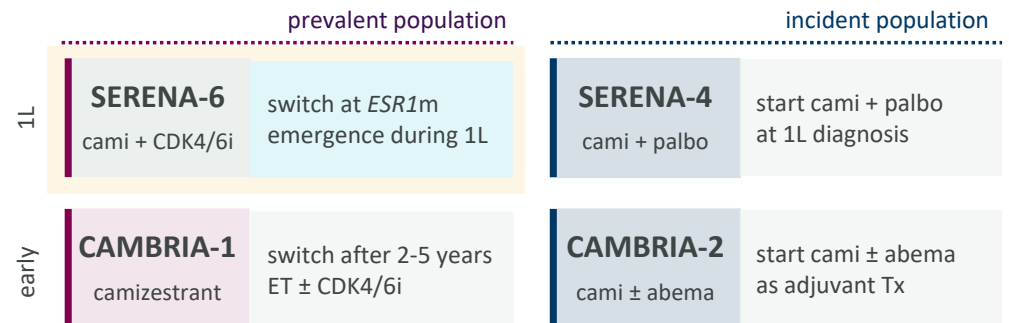
VOLGA (MIBC)

POTOMAC (NMIBC)

MATTERHORN (GC/GEJ)

camizestrant potential best-in-class next generation SERD with differentiated programme in HR+ HER2- breast cancer

- Improved PFS vs. fulvestrant (HR 0.58)
- Low discontinuation rates
- Efficacy regardless of *ESR1m* status
- Ability to combine with all three CDK4/6i



SERENA-6 first camizestrant Phase III readout in H2 2025

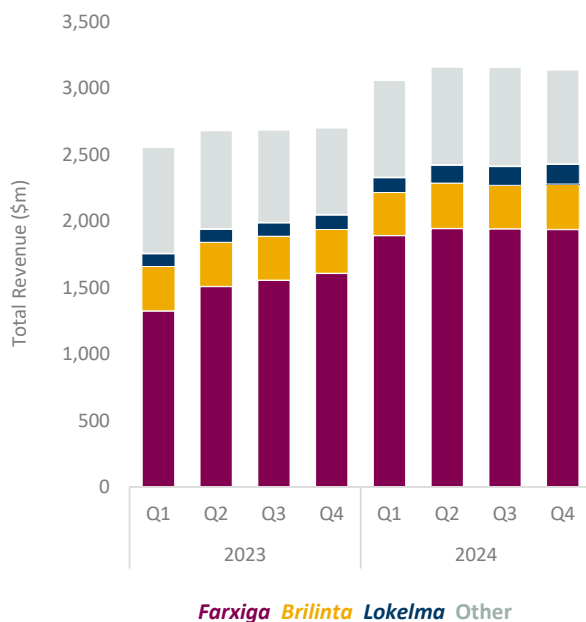


BioPharmaceuticals – FY and Q4 2024

Total Revenue \$21.9bn, +21%, strong momentum from multiple medicines

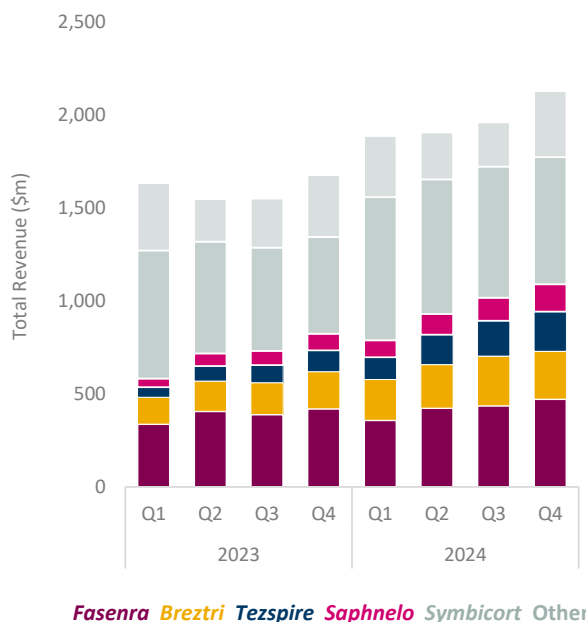
CVRM

FY 2024 \$12.5bn, +20%



R&I

FY 2024 \$7.9bn, +25%



Q4 2024: key dynamics






- **Farxiga** +22%, global demand growth
- **Lokelma** +35%, market share leadership
- **Fasenna** +12%, sustained IL-5 leadership
- **Breztri** +29%, share gains and class expansion
- **Tezspire** +85%, share gains and EU launches
- **Saphnelo** +65%, gains in i.v. segment
- **V&I** +55%, *Beyfortus* >3x
 - V&I FY 2024 \$1.5bn, +8%



BioPharma – key growth drivers in 2025

Significant potential as more patients move onto guideline-based therapies

STRATEGIC EXPANSION

 <p>farxiga (dapagliflozin)</p>	<ul style="list-style-type: none"> Guidelines continue to drive SGLT2i class expansion Continued growth despite anticipated China VBP 	<p><i>Farxiga</i> provides foundation for dapagliflozin FDCs in development</p>
 <p>LOKELMA[®] (sodium zirconium cyclosilicate)</p>	<ul style="list-style-type: none"> Sustained market leader in K+ Binder class 	<p>Further expansion into nephrology, cardiology and primary care</p>
<p>Respiratory inhaled</p>  <p>BREZTRI[®] AEROSPHERE[®] <small>budesonide / glycopyrronium / formoterol fumarate dihydrate pressurized inhalation suspension</small></p>	<ul style="list-style-type: none"> COPD guidelines accelerating adoption of triple therapy Further expansion in Emerging Markets 	<p>Potential to expand into asthma KALOS LOGOS</p>
<p>Respiratory biologics</p>  <p>Fasenra[®] (benralizumab) TEZSPIRE[®] (tezepelumab-ekko)</p>	<ul style="list-style-type: none"> <i>Fasenra</i> Emerging Markets launch momentum <i>Tezspire</i> continued asthma growth 	<p>Multiple COPD Phase III trials ongoing or planned</p>
 <p>Saphnelo[™] (anifrolumab-fnia)</p>	<ul style="list-style-type: none"> Continued share gains in i.v. settings 	<p>Potential s.c. formulation and indication expansion TULIP SC IRIS DAISY</p>



BioPharma – select Phase III readouts in 2025

Meaningful indication expansion and high-value NME opportunity

Strengthening industry-leading COPD and asthma portfolio with indication expansion opportunities



KALOS/LOGOS

expanding into **asthma** pre-biologics market



RESOLUTE

potential to address high unmet need in **COPD** patients with baseline EOS >300

baxdrostat potential best-in-class novel medicine for the treatment of hard-to-treat hypertension

Once-daily dosing with 24-hour control of SBP

11mm Hg SBP reduction observed in Phase II BrigHTN

No observed effects on cortisol, low rate of reported hyperkalaemia

Robust Phase III programme

BaxHTN Phase III designed to show effect on SBP at Week 12

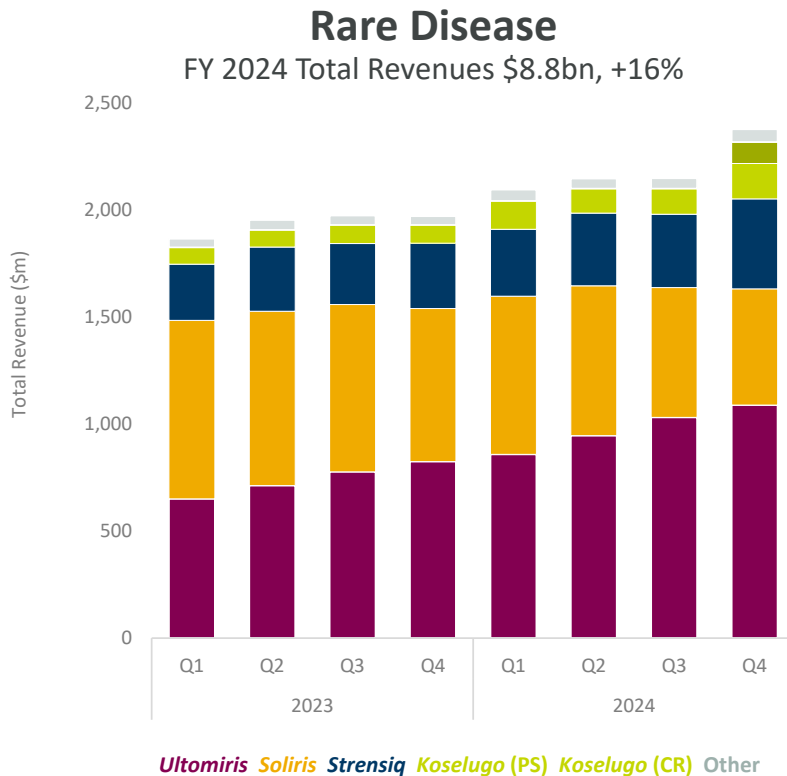
Bax24 supportive Phase III designed to demonstrate 24-hour control of SBP

AZD0780 (oPCSK9) Phase IIb PURSUIT data to be presented at ACC 2025



Rare Disease – FY and Q4 2024

Total Revenue +16% in 2024 driven by growing demand for key medicines



Q4 2024: key dynamics

C5 Franchise: continued sustainable growth

- **Ultomiris** +33%, driven by demand growth in neurology indications (gMG, NMOSD)
- **Soliris** (22%), successful conversion to *Ultomiris* and biosimilar pressure in EU, partly offset by growth in Emerging Markets

Beyond Complement: market expansion and increased demand

- **Strensiq** +37% and **Koselugo PS** +97%, driven by continued global demand and some tender order timing in Emerging Markets

All growth rates at CER. PS = Product Sales. CR = Collaboration Revenue.
Collaboration partner: Merck & Co., Inc. (*Koselugo*).
Appendix: [Glossary](#).



Rare Disease – key growth drivers in 2025

Increasing momentum with *Ultomiris*, *Strensiq* and *Koselugo*

STRATEGIC EXPANSION



- Continued growth in neurology indications driven by new to branded medicines and *Soliris* switch patients
- Launches in new markets

Indication expansion to unlock new growth opportunities
HSCT-TMA | CSA-AKI | IgAN



- HPP guidelines driving increased diagnosis rates and accelerating new patients starts
- Focused on disease education, priming markets ahead of next-generation efzimfotase alfa launch

Building on *Strensiq* foundation with efzimfotase alfa to address broader HPP population



- Continued growth driven by patient demand and geographic expansion in paediatric patients with NF1-PN

Label expansion into adult NF1-PN patients
KOMET



Rare disease – Phase III readouts in 2025

First Phase III data for 4 potential NMEs

H1 2025		H2 2025		
eneboparatide CALYPSO HypoPT	anselamimab CAEL-301/2 AL-A	efzimfotase alfa HICKORY/CHESTNUT HPP	gefurulimab PREVAIL gMG	Ultomiris TMA-313/4 HSCT-TMA
PTH1 receptor agonist peptide	Novel depleter mAb	Enzyme replacement Fc fusion protein	VHH C5 inhibitor	C5 inhibitor mAb
Potential to normalise serum calcium levels, decrease urinary calcium, preserve bone mineral density	Aims to remove accumulation of fibrils in organs, particularly in the heart and kidneys	Next generation therapy with the potential to address 6x patient population vs. <i>Strensiq</i>	Convenient QW self-administrative s.c. to treat earlier and broader population	Ability to address life-threatening complication of stem cell transplant

Delivering next-wave of pipeline innovation in complement biology and beyond



Diverse global manufacturing footprint

CapEx investment to support sustained long-term growth



2025 outlook supports delivery of strategic ambitions



Sustained commercial momentum

- Growing demand for medicines substantially offsets IRA and China VBP
- 9 high-value launches in 2025, with combined PYR >\$5bn¹



Broad-based global business

- Growth momentum across key regions, notably US
- Diverse global manufacturing supports in-market supply



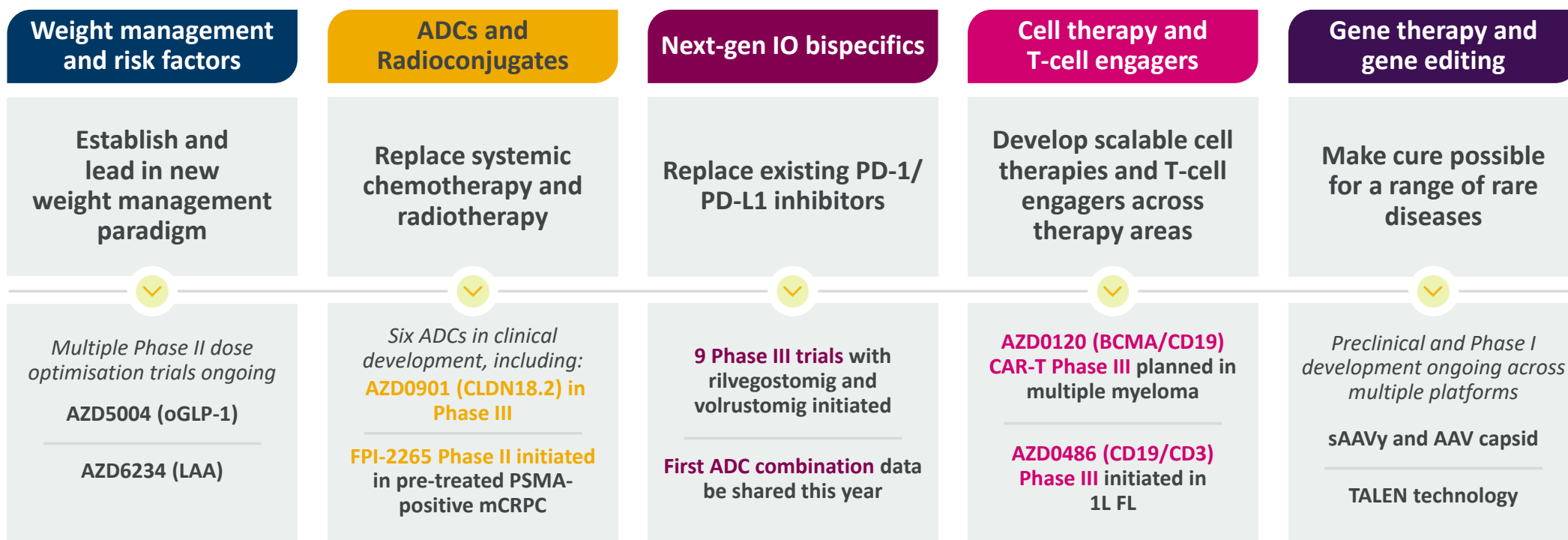
Pipeline execution

- First Phase III data for 7 NMEs
- Multiple high-value indication expansion opportunities

Sustained global demand growth and an unprecedented catalyst-rich 2025



Significant progress with transformative technologies to drive 2030+ growth



ADCs/RCs, next-gen IO and cell therapy/TCE progressed to Phase III



On track to deliver on 2030 ambitions supported by strong momentum and catalyst-rich 2025



Ambition to deliver **\$80bn in Total Revenue by 2030¹**

Strong growth in 2025 with global medicines demand substantially offsetting anticipated headwinds



On track to deliver **mid-30s% Core operating margin by 2026**

Growth in SG&A slower than Total Revenue
R&D to remain low 20% of Total Revenue

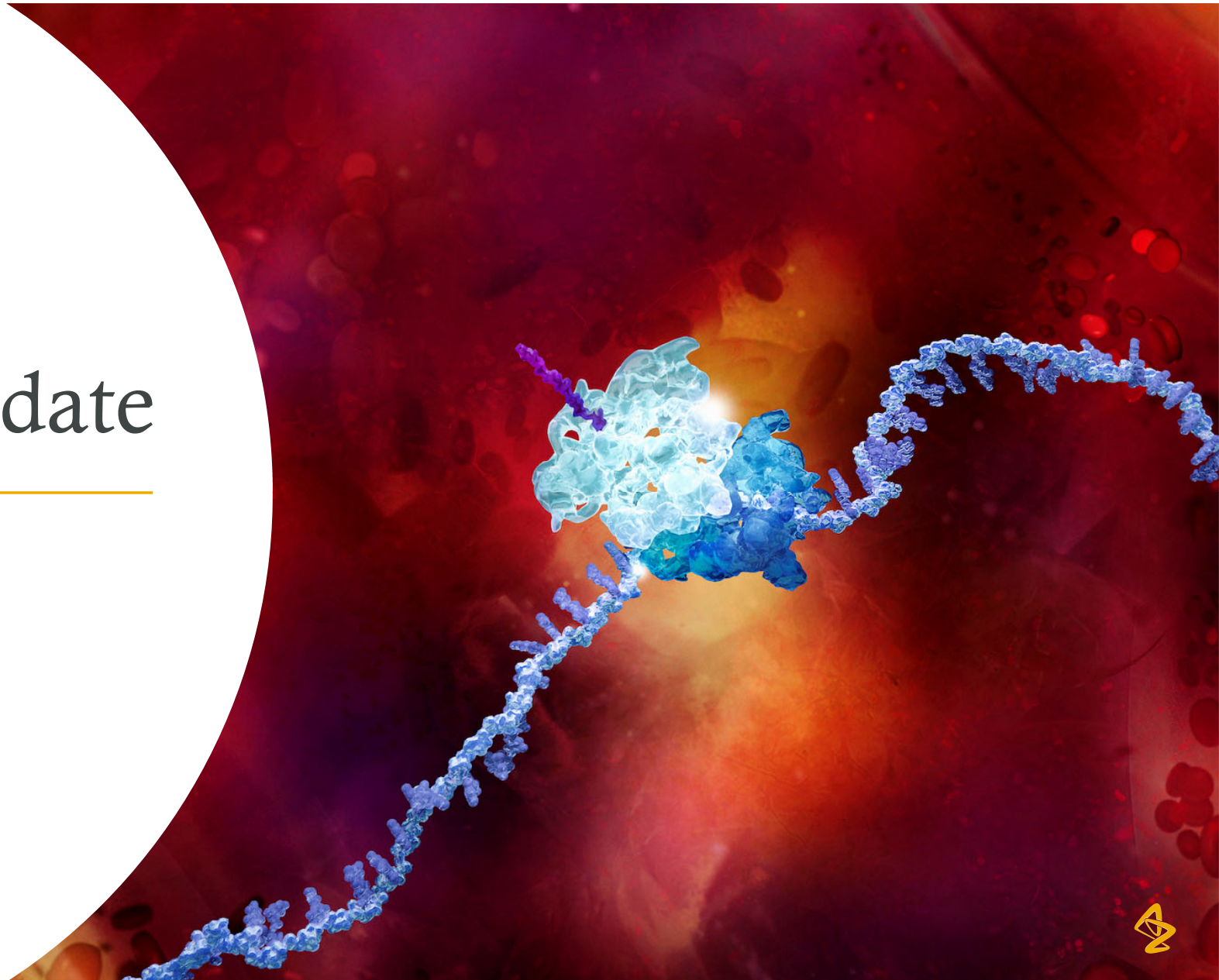


Ambition to deliver **at least 20 NMEs by 2030**

8 NMEs launched to date and first Phase III data for 7 NMEs expected in 2025



Financial update



FY and Q4 2024 – Reported profit and loss

	FY 2024 \$m	CER change %	% Total Revenue	Q4 2024 \$m	CER change %	% Total Revenue
Total Revenue	54,073	21	100	14,891	25	100
- Product Sales	50,938	19	94	13,362	19	90
- Alliance Revenue	2,212	55	4	714	69	5
- Collaboration Revenue	923	54	2	815	>2x	5
Product Sales Gross Margin ¹	80.0%	-1pp		79.6%	+1pp	
Total operating expense ²	(34,115)	12	63	(10,230)	19	69
- R&D expense	(13,583)	25	25	(4,677)	52	31
- SG&A expense	(19,977)	5	37	(5,410)	1	36
Other operating income and expense	252	(81)	-	100	(6)	1
Operating profit	10,003	32	18	2,036	79	14
Tax rate	19%			10%		
Reported EPS	\$4.54	29		\$0.97	71	

Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Product Sales Gross Margin excludes the impact of Alliance and Collaboration Revenue and any associated costs, thereby reflecting the underlying performance of Product Sales. 2. Total operating expense includes distribution, R&D and SG&A expenses.

Appendix: [Glossary](#).



FY and Q4 2024 – Core profit and loss

	FY 2024 \$m	CER change %	% Total Revenue	Q4 2024 \$m	CER change %	% Total Revenue
Total Revenue	54,073	21	100	14,891	25	100
- Product Sales	50,938	19	94	13,362	19	90
- Alliance Revenue	2,212	55	4	714	69	5
- Collaboration Revenue	923	54	2	815	2x	5
Product Sales Gross Margin ¹	81.2%	-		79.0%	-	
Total operating expense ²	(27,794)	14	51	(7,991)	13	54
- R&D expense	(12,211)	19	23	(3,573)	22	24
- SG&A expense	(15,028)	11	28	(4,275)	7	29
Other operating income and expense	250	(81)	-	101	(6)	1
Operating profit	16,928	22	31	4,199	58	28
Tax rate	19%			16%		
Core EPS	\$8.21	19		\$2.09	49	

Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Product Sales Gross Margin excludes the impact of Alliance and Collaboration Revenue and any associated costs, thereby reflecting the underlying performance of Product Sales. 2. Total operating expense includes distribution, R&D and SG&A expenses.

Appendix: [Glossary](#).

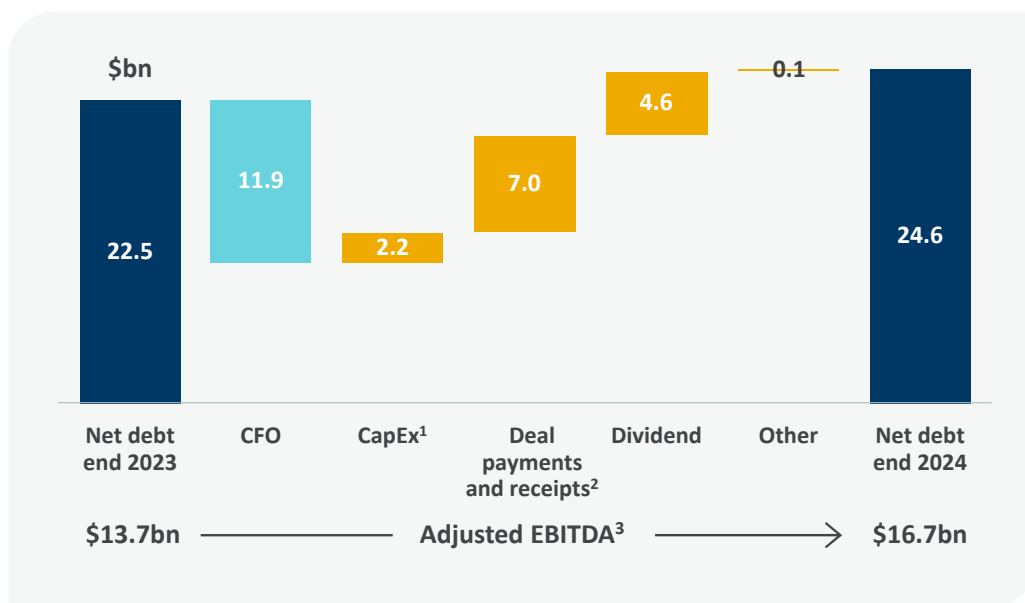


FY 2025 guidance

Net cash inflow from operating activities increased by 15% in 2024

Net debt/Adjusted EBITDA 1.5x

FY 2025 guidance (CER)



Total Revenue

anticipated to increase by a **high single-digit** percentage

Core EPS

anticipated to increase by a **low double-digit** percentage

- Core tax rate expected to be between 18-22%
- Anticipated FX impact – low single-digit adverse impact on Total Revenue and mid single-digit impact on core EPS⁴

FY 2024 dividend increased 7%, intention to further increase FY 2025 dividend by 3% to \$3.20

Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. 1. Capital expenditure on tangible assets and software-related intangible assets. 2. Comprises purchase and disposal of intangible assets (excluding software-related assets, including AZ Forest), movement in profit participation liability, purchase and disposal of non-current asset investments, payments to associates and joint ventures, disposal of investments in associates and joint ventures, acquisitions of subsidiaries, net of acquired net debt, payment of contingent consideration on business combinations and payment of Acerta Pharma share purchase liability. The Company uses Debt issuance to finance new Business Development opportunities. 3. Rolling 12m EBITDA adding back the impact of unwind of inventory fair value uplift recognised on acquisition of Alexion (FY 2023: \$114m). AstraZeneca credit ratings: Moody's: short-term rating P-1, long-term rating A2, outlook positive. S&P Global Ratings: short-term rating A-1, long-term rating A+, outlook stable. 4. If foreign exchange rates for February 2025 to December 2025 were to remain at the average rates seen in January 2025. Appendix: [Glossary](#).



Net debt position

	31-Dec-24 \$m	31-Dec-23 \$m
Gross debt	(30,295)	(28,622)
Cash & cash equivalents	5,488	5,840
Other investments	166	122
Net derivative financial instruments	71	150
Closing net debt ¹	(24,570)	(22,510)

1. Net debt is a non-GAAP measure. The equivalent GAAP measure to Net debt is 'liabilities arising from financing activities', which excludes the amounts for cash and overdrafts, other investments and non-financing derivatives shown above and includes the Acerta Pharma share purchase liability of \$nil (31 December 2023: \$833m). Further details are available in our Q4 results announcement published on 6 February 2025.



Liquidity, debt and rating summary

- Strong liquidity at 31 December 2024:
 - Group cash and investments of \$5.7bn
 - Undrawn \$4.9bn committed bank facilities available until April 2030
- Access to diverse sources of funding through US and European term debt and commercial paper programmes

Programme	Last Updated	Valid to	Limit	Rating (Moody's / S&P)	Utilisation as at 31/12/2024 ¹
SEC Shelf Registration Statement	Mar-24	Mar-27	Unlimited	A2 / A+	USD 23.5bn
Euro Medium Term Note Programme	Jun-24	Jun-25	USD 10bn	A2 / A+	USD 5.1bn
US Commercial Paper	N/A	N/A	USD 15bn	A-1 / P-1	None
Euro-Commercial Paper	May-20	N/A	EUR 10bn	Issuer rating	None

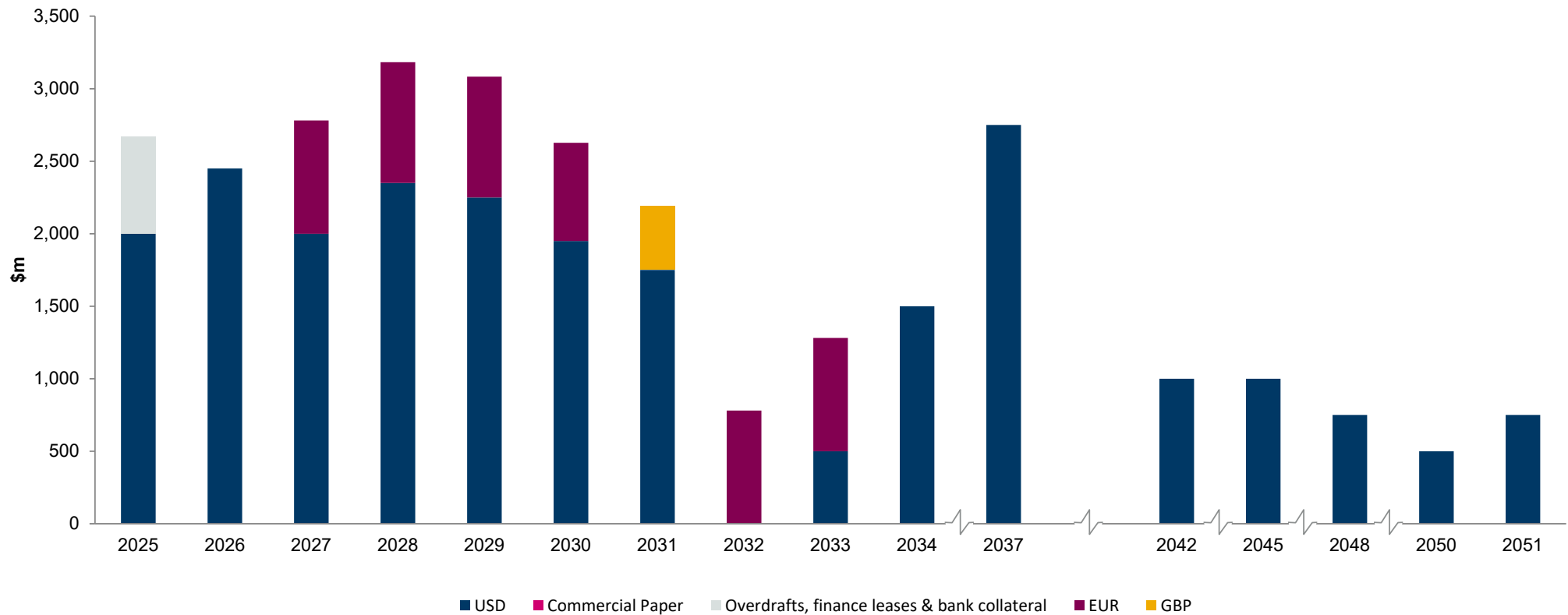
¹ Notional bond values. FX converted at 31 December 2024 spot rates (USD/EUR 0.960; USD/GBP 0.796)

- The Board continues to target a strong, investment-grade credit rating
- The Company is currently rated as:
 - Moody's: A2 Positive outlook / P1
 - Standard & Poor's: A+ Stable outlook / A1



Smooth debt maturity profile with eight-year average life

Debt Maturity Profile at 31 December 2024 ¹



1. Notional bond values. FX converted at 31 December 2024 spot rates (USD/EUR 0.960; USD/GBP 0.796). Current portion of leases of \$339m are included in 2025, whilst non-current leases of \$1,113m have been excluded from the chart.



Appendix & Glossary

- Glossary
- Reported to Core reconciliation
- Treasury policy



Glossary

1L, 2L, 3L	first-, second-, third-line	ESR1m	estrogen receptor alpha-mutated	NMOSD	neuromyelitis optica spectrum disorder
AAV	adeno-associated virus	ET	endocrine therapy	NRDL	national reimbursement drug list
abema	abemaciclib	EU	Europe	NSCLC	non-small cell lung cancer
ACC	American College of Cardiology	FDC	fixed-dose combination	NSQ	non-squamous
ADC	antibody-drug conjugate	fulvestrant	Faslodex	oGLP-1	oral glucagon-like peptide-1
AKT	protein kinase B	FX	foreign exchange	P&L	Profit & Loss
AL	light-chain	FY	Full Year	palbo	palbociclib
AL amyloidosis	light-chain amyloidosis	GC	gastric cancer	PARPi	poly-ADP ribose polymerase inhibitor
AL-A	light-chain amyloidosis	GEJ	gastroesophageal junction	PD-1	programmed cell death protein-1
API	active pharmaceutical ingredient	GI	gastrointestinal	PD-L1	programmed cell death ligand 1
ASI	aldosterone synthase inhibitor	gMG	generalised myasthenia gravis	PFS	progression free survival
ATR	ataxia telangiectasia and Rad3-related protein	GU	genitourinary	PS	Product Sales
BC	breast cancer	HER2-	human epidermal growth factor receptor 2	PSMA-positive	prostate specific membrane antigen-positive
BCMA	B-cell maturation antigen	HER2+	human epidermal growth factor receptor 2-positive	PTH1	parathyroid hormone 1
BioPharma	BioPharmaceuticals	HER2-low	human epidermal growth factor receptor 2-low	PTH1R1	parathyroid hormone receptor 1
BTKi	Bruton's tyrosine kinase	HER2-ultralow	human epidermal growth factor receptor 2-ultralow	PYR	Peak-Year Revenue
C5	complement component 5	HPP	hypophosphatasia	QW	Once-weekly
camis	camizestrant	HR+	hormone receptor positive	R&D	Research & Development
CD19	cluster of differentiation 19	HSCT-TMA	hematopoietic stem cell transplantation-associated thrombotic microangiopathy	R&I	Respiratory & Immunology
CDK4/6i	cyclin-dependent kinase 4/6 inhibitor	hypoPT	hypoparathyroidism	RC	radioconjugate
CER	constant exchange rates	i.v.	intravenous	rPFS	radiographic progression-free survival
CFO	net cash inflow from operating activities	IgAN	IgA nephropathy	s.c.	subcutaneous
cis	cisplatin	IL-5	interleukin-5	SBP	systolic blood pressure
cis-inel.	cisplatin-ineligible	IO	immuno-oncology	SERD	selective estrogen receptor degrader
CLDN18.2	Claudin-18.2	IRA	Inflation Reduction Act	SG&A	Selling, General & Administrative
CLL	chronic lymphocytic leukaemia	JP	Japan	SGLT2-	sodium-glucose cotransporter 2 inhibitor
CN	China	K+	potassium	Stg	Stage
COPD	chronic obstructive pulmonary disease	LAA	long-acting amylin	TCE	T-cell engager
COVID-19	SARS-CoV-2 virus	LS-SCLC	limited stage small-cell lung cancer	TKI	tyrosine kinase inhibitor
CRSwNP	chronic rhinosinusitis with nasal polyps	M&A	merger and acquisition	TNBC	triple negative breast cancer
CSA-AKI	cardiac surgery-associated acute kidney injury	mAb	monoclonal antibody	TROP2+	trophoblast cell surface antigen 2-positive
CTx	chemotherapy	mBC	metastatic breast cancer	TSLP	thymic stromal lymphopoietin
CTx-naïve	chemotherapy-naïve	MCL	mantle cell lymphoma	Tx	therapy
CVRM	Cardiovascular, Renal and Metabolism	mCRPC	metastatic castration-resistant prostate cancer	u/r	unresectable
DLBCL	diffuse large B-cell lymphoma	mHSPC	metastatic hormone sensitive prostate cancer	UC	urothelial carcinoma
dPTEN	phosphatase and tensin homolog deficient	MIBC	muscle-invasive bladder cancer	uHTN	uncontrolled hypertension
EBITDA	earnings before interest, tax, depreciation and amortisation	mm	millimetre	US	United States
EM	Emerging Markets	NF1-PN	neurofibromatosis type 1-plexiform neurofibromas	V&I	Vaccines & Immune Therapies
EOS	eosinophil	ngSERD	next-generation oral selective estrogen receptor degrader	VBP	volume-based procurement
EPS	earnings per share	NME	new molecular entity	VHH	variable heavy chain antibody
ERoW	Established Rest of World	NMIBC	non-muscle invasive bladder cancer		



Q4 2024 Reconciliation of Reported to Core Financial Measures

	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Other ¹	Core ²
	\$m	\$m	\$m	\$m	\$m
Gross Profit	12,166	(86)	8	1	12,089
Distribution Expense	(143)	-	-	-	(143)
R&D Expense	(4,677)	54	1,052	(2)	(3,573)
SG&A Expense	(5,410)	132	943	60	(4,275)
Other Operating Income & Expense	100	-	-	1	101
Operating Profit	2,036	100	2,003	60	4,199
Net Finance Expense	(365)	-	-	55	(310)
Taxation	(166)	(30)	(423)	(21)	(640)
Earnings Per Share	\$0.97	\$0.05	\$1.02	\$0.05	\$2.09

32 1. Further details are available in our Full year and Q4 2024 results announcement published on 6 February 2025.
 2. Each of the measures in the Core column in the above table are non-GAAP financial measures.



FY 2024 Reconciliation of Reported to Core Financial Measures

	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Other ¹	Core ²
	\$m	\$m	\$m	\$m	\$m
Gross Profit	43,866	569	32	5	44,472
Distribution Expense	(555)	-	-	-	(555)
R&D Expense	(13,583)	275	1,090	7	(12,211)
SG&A Expense	(19,977)	312	4,286	351	(15,028)
Other Operating Income & Expense	252	(2)	-	-	250
Operating Profit	10,003	1,154	5,408	363	16,928
Net Finance Expense	(1,284)	-	-	115	(1,169)
Taxation	(1,650)	(219)	(1,044)	(88)	(3,001)
Earnings Per Share	\$4.54	\$0.60	\$2.82	\$0.25	\$8.21

33 1. Further details are available in our Full year and Q4 2024 results announcement published on 6 February 2025.
 2. Each of the measures in the Core column in the above table are non-GAAP financial measures.



Prudent treasury risk-management policies

The Company operates with a centralised Treasury structure so that key Treasury risks are managed at a Group level.

Liquidity Policy

- Prudent level of available cash and unutilised credit facilities
- Group funding centrally managed

Investment policy

- Security and liquidity
- Financial counterparty limits

Foreign Exchange Policy

- Foreign Exchange exposures managed centrally
- Transactional currency exposures substantially hedged

Interest Rate Policy

- Aim to broadly match level of floating rate debt to cash over time
- Significant portion of financial liabilities at fixed interest rates

Credit Risk

- Cash managed centrally
- Derivatives positions predominately cash collateralised

