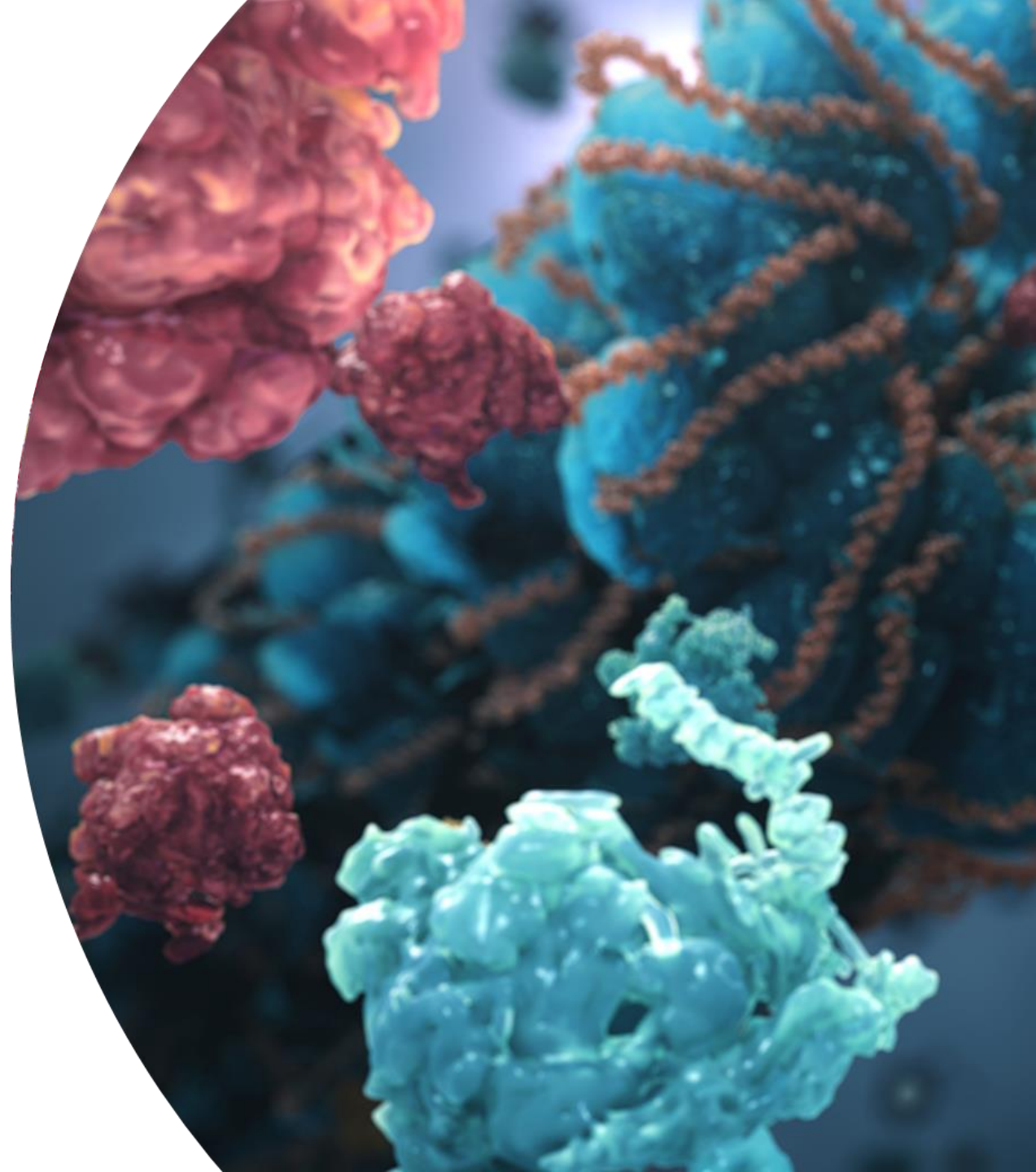




9M and Q3 2024 Results

Conference call and webcast
for investors and analysts

12 November 2024



Forward-looking statements

In order, among other things, to utilise the 'safe harbour' provisions of the US Private Securities Litigation Reform Act of 1995, AstraZeneca (hereafter 'the Group') provides the following cautionary statement: This document contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group, including, among other things, statements about expected revenues, margins, earnings per share or other financial or other measures. Although the Group believes its expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted. The forward-looking statements reflect knowledge and information available at the date of preparation of this document and the Group undertakes no obligation to update these forward-looking statements. The Group identifies the forward-looking statements by using the words 'anticipates', 'believes', 'expects', 'intends' and similar expressions in such statements. Important factors that could cause actual results to differ materially from those contained in forward-looking statements, certain of which are beyond the Group's control, include, among other things: the risk of failure or delay in delivery of pipeline or launch of new medicines; the risk of failure to meet regulatory or ethical requirements for medicine development or approval; the risk of failures or delays in the quality or execution of the Group's commercial strategies; the risk of pricing, affordability, access and competitive pressures; the risk of failure to maintain supply of compliant, quality medicines; the risk of illegal trade in the Group's medicines; the impact of reliance on third-party goods and services; the risk of failure in information technology or cybersecurity; the risk of failure of critical processes; the risk of failure to collect and manage data in line with legal and regulatory requirements and strategic objectives; the risk of failure to attract, develop, engage and retain a diverse, talented and capable workforce; the risk of failure to meet regulatory or ethical expectations on environmental impact, including climate change; the risk of the safety and efficacy of marketed medicines being questioned; the risk of adverse outcome of litigation and/or governmental investigations; intellectual property related risks to the Group's products; the risk of failure to achieve strategic plans or meet targets or expectations; the risk of failure in financial control or the occurrence of fraud; the risk of unexpected deterioration in the Group's financial position; the impact that global and/or geopolitical events may have or continue to have on these risks, on the Group's ability to continue to mitigate these risks, and on the Group's operations, financial results or financial condition. Nothing in this document, or any related presentation/webcast, should be construed as a profit forecast.



9M and Q3 2024 Results

Conference call agenda

CEO Opening Remarks

Pascal Soriot

Chief Executive Officer

Financial Results

Aradhana Sarin

Chief Financial Officer

Oncology

Dave Fredrickson

EVP, Oncology Business

Susan Galbraith

EVP, Oncology R&D

BioPharmaceuticals

Ruud Dobber

EVP, BioPharmaceuticals Business

Sharon Barr

EVP, BioPharmaceuticals R&D

Rare Disease

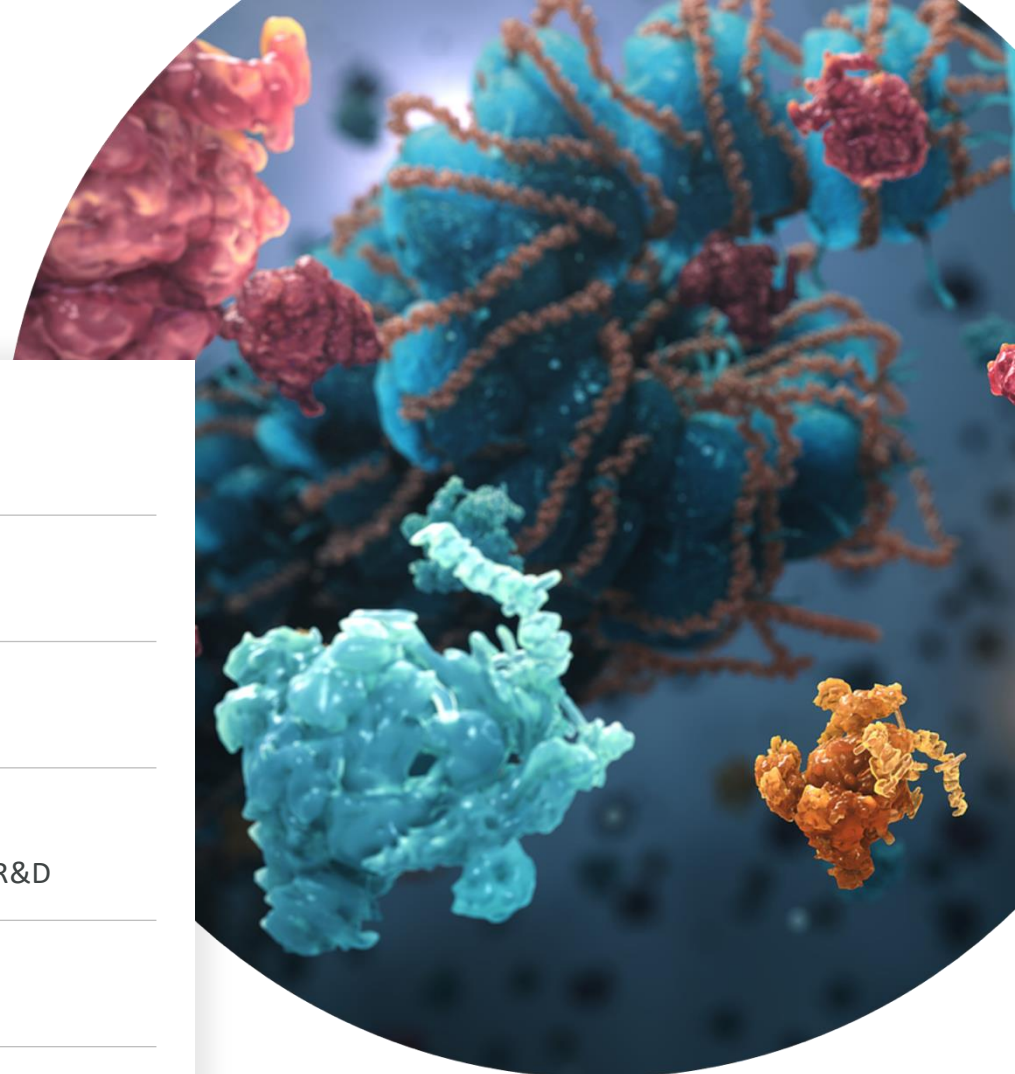
Marc Dunoyer

Chief Executive Officer, Alexion

CEO Closing Remarks, Q&A

Pascal Soriot

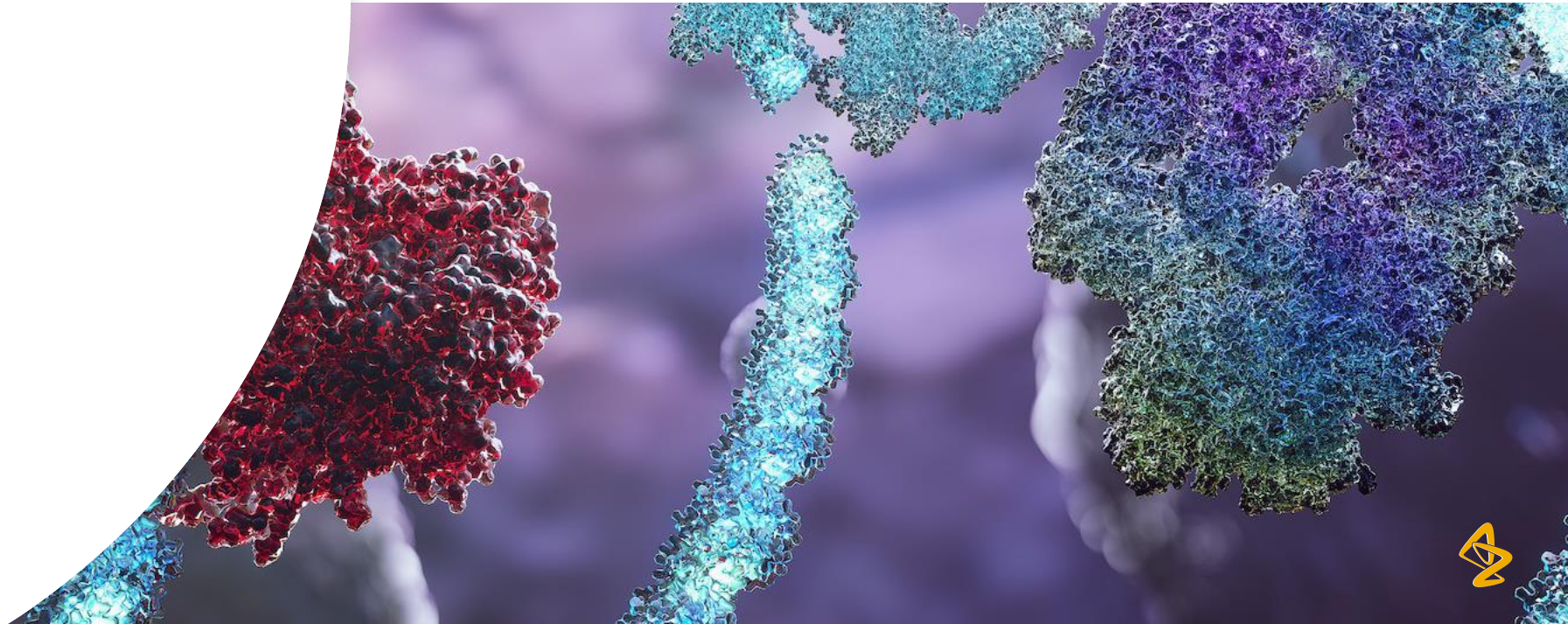
Chief Executive Officer



CEO Opening Remarks

Pascal Soriot

CHIEF EXECUTIVE OFFICER



Strong underlying performance in Q3 and 9M 2024

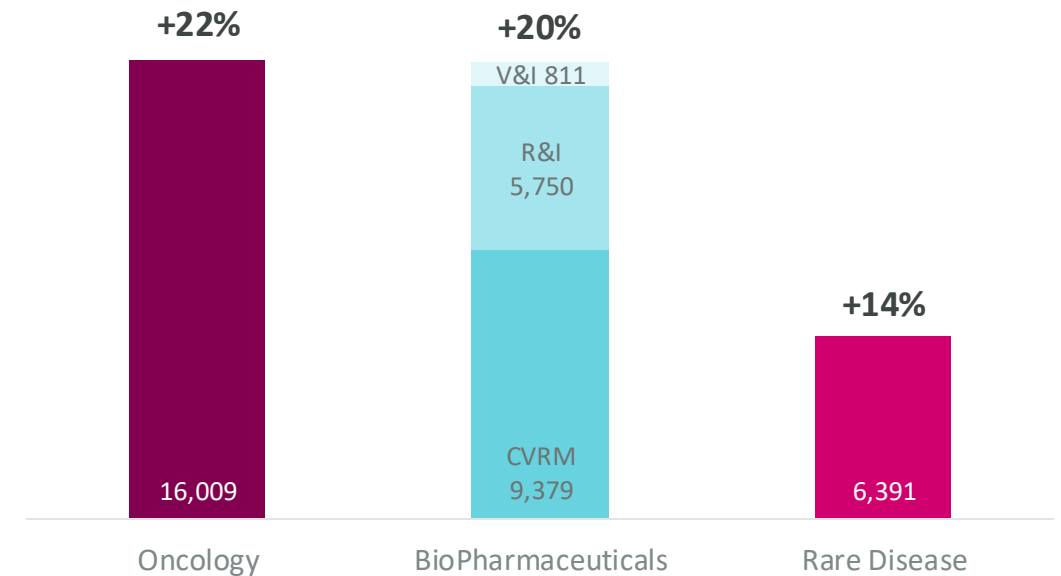
Double-digit Total Revenue and Core EPS growth

Q3 and 9M 2024 vs prior year

	Q3 2024	9M 2024
Total Revenue	+21%	+19%
Core EPS	+27%	+11%

Double-digit growth across focus therapy areas

9M 2024 vs prior year

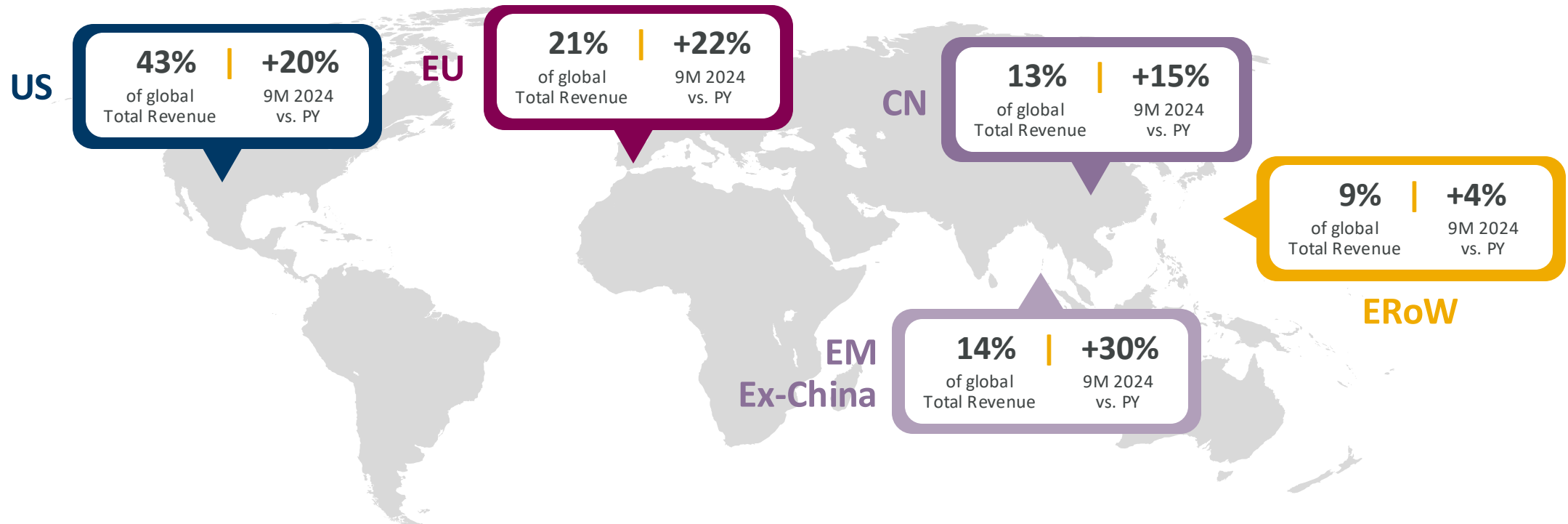


Upgraded FY2024 Guidance – Total Revenue and Core EPS expected to increase by high teens percentage



Benefitting from global presence of growing portfolio

Double-digit growth across US, EU and EM with broad-based distribution of Total Revenue



Multiple high-value Phase III readouts in 2024



LAURA | Stg III u/r NSCLC

Expanding *Tagrisso* as backbone TKI in early-stage NSCLC



ECHO | MCL

Calquence first BTKi to show favourable overall survival trend



AMPLIFY | CLL

Securing *Calquence* leadership with finite treatment option



DESTINY-Breast06 | mBC

Enhertu moving into CTx naïve mBC, benefit in HER2-ultralow



ADRIATIC | LS-SCLC

Imfinzi first and only IO to show survival benefit in LS-SCLC



NIAGARA | MIBC

Imfinzi first perioperative IO regimen to extend survival in muscle-invasive bladder cancer



WAYPOINT | CRwNP

Tezspire first TSLP mAb to show benefit in nasal polyps



KOMET | adult NF1-PN

Koselugo extends strong clinical benefit to adult patient population with high unmet need

Indication expansion opportunities above represent **combined PYR >\$5bn¹**

1. Total non-risk adjusted Peak Year Revenue estimate for the eight trials shown on this slide.

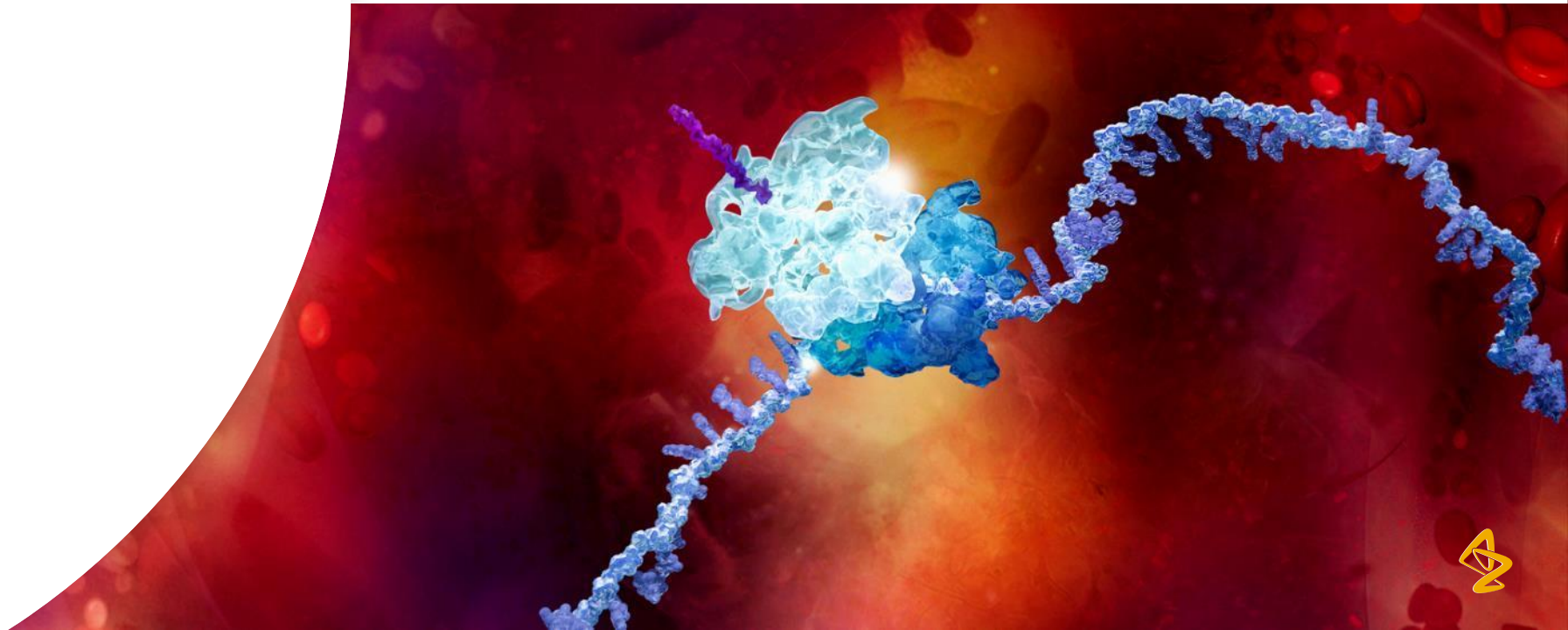
7 Collaboration partners: Daiichi Sankyo (*Enhertu*); Amgen (*Tezspire*); Merck & Co., Inc. (*Koselugo*).

Appendix: [Glossary](#).



Financial Results

Aradhana Sarin
CHIEF FINANCIAL OFFICER



Global demand growth across leading medicines

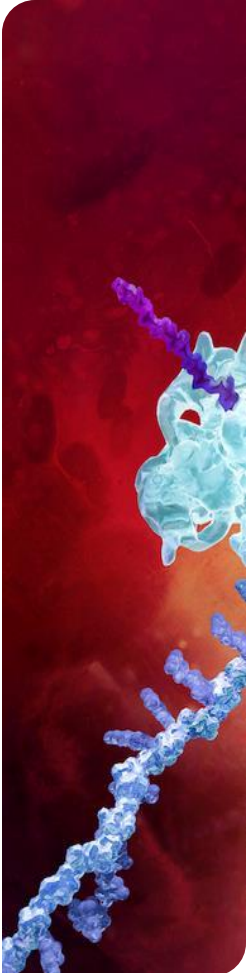
Top medicines by 9M 2024 Total Revenue

	Total Revenue \$ million		Growth vs. PY CER%
<i>Farxiga</i>	5,779		34%
<i>Tagrisso</i>	4,877		15%
<i>Imfinzi</i>	3,463		22%
<i>Ultomiris</i>	2,835		35%
<i>Calquence</i>	2,321		27%
<i>Lynparza</i>	2,228		10%
<i>Symbicort</i>	2,195		22%
<i>Soliris</i>	2,045		(11%)
<i>Enhertu</i>	1,442		60%
<i>Fasenra</i>	1,218		8%
<i>Strensiq</i>	996		19%

Strong Product Sales and Alliance Revenue momentum through 9M 2024



9M and Q3 2024 – Reported profit and loss



	9M 2024 \$m	CER change %	% Total Revenue	Q3 2024 \$m	CER change %	% Total Revenue
Total Revenue	39,182	19	100	13,565	21	100
- Product Sales	37,576	19	96	12,947	20	95
- Alliance Revenue	1,498	50	4	559	50	4
- Collaboration Revenue	108	(66)	-	59	(40)	-
Product Sales Gross Margin ¹	80.1%	-1pp		76.2%	-4pp	
Total operating expense ²	(23,885)	9	61	(8,403)	13	62
- R&D expense	(8,906)	14	23	(3,115)	21	23
- SG&A expense	(14,567)	7	37	(5,143)	8	38
Other operating income and expense	152	(88)	-	25	(61)	-
Operating profit	7,967	23	20	2,106	18	16
Tax rate	21%			22%		
Reported EPS	\$3.57	21		\$0.92	17	

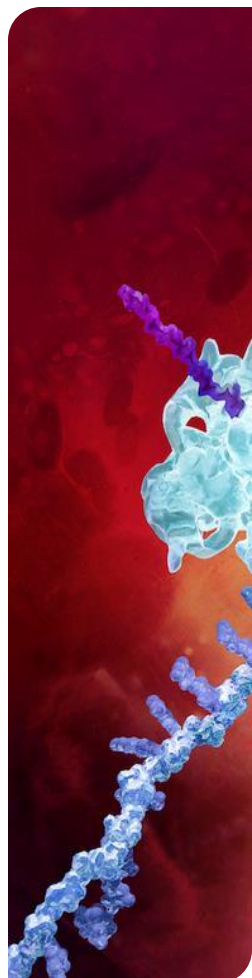
Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Product Sales Gross Margin excludes the impact of Alliance and Collaboration Revenue and any associated costs, thereby reflecting the underlying performance of Product Sales. 2. Total operating expense includes distribution, R&D and SG&A expenses.

Appendix: [Glossary](#).



9M and Q3 2024 – Core profit and loss



	9M 2024 \$m	CER change %	% Total Revenue	Q3 2024 \$m	CER change %	% Total Revenue
Total Revenue	39,182	19	100	13,565	21	100
- Product Sales	37,576	19	96	12,947	20	95
- Alliance Revenue	1,498	50	4	559	50	4
- Collaboration Revenue	108	(66)	-	59	(40)	-
Product Sales Gross Margin ¹	81.9%	-		81.1%	-	
Total operating expense ²	(19,803)	15	51	(6,818)	16	50
- R&D expense	(8,638)	18	22	(3,068)	24	23
- SG&A expense	(10,753)	13	27	(3,605)	9	27
Other operating income and expense	149	(87)	-	24	(61)	-
Operating profit	12,729	13	32	4,318	27	32
Tax rate	20%			19%		
Core EPS	\$6.12	11		\$2.08	27	

Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Product Sales Gross Margin excludes the impact of Alliance and Collaboration Revenue and any associated costs, thereby reflecting the underlying performance of Product Sales. 2. Total operating expense includes distribution, R&D and SG&A expenses.

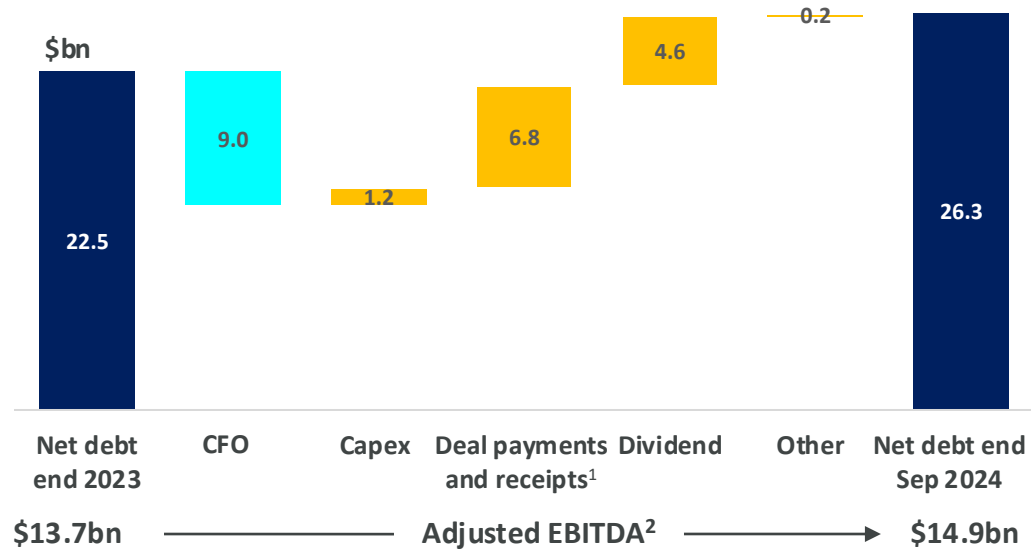
Appendix: [Glossary](#).



Upgrading FY 2024 guidance

Net cash inflow from operating activities increased 12% in 9M 2024

Net debt bridge



FY 2024 guidance upgraded (CER)

Given strong performance and increased confidence in achieving certain sales milestones, FY guidance is upgraded:

- **Total Revenue** anticipated to increase by a high teens percentage
- **Core EPS** anticipated to increase by a high teens percentage
- Other elements of the Income Statement are expected to be broadly in-line with the indications issued in the Company's H1 2024 earnings statement

Net debt/Adjusted EBITDA 1.8x

Anticipated FX impact: low single-digit adverse impact on Total Revenue and mid single-digit impact on Core EPS³

Due to rounding, the sum of a number of dollar values and percentages may not agree to totals. 1. Comprises purchase and disposal of intangible assets, movement in profit participation liability, purchase and disposal of non-current asset investments, payments to associates and joint ventures, disposal of investments in associates and joint ventures, acquisitions of subsidiaries, net of acquired net debt, payment of contingent consideration on business combinations and payment of Acerta Pharma share purchase liability. The Company uses Debt issuance to finance new Business Development opportunities. 2. Rolling 12m EBITDA adding back the impact of unwind of inventory fair value uplift recognised on acquisition of Alexion of \$36m (FY 2023: \$114m). AstraZeneca credit ratings:

12 Moody's: short-term rating P-1, long-term rating A2, outlook positive. S&P Global Ratings: short-term rating A-1, long-term rating A+, outlook stable. 3. If foreign exchange rates for October to December were to remain at the average rates seen in September 2024.

Appendix: [Glossary](#).

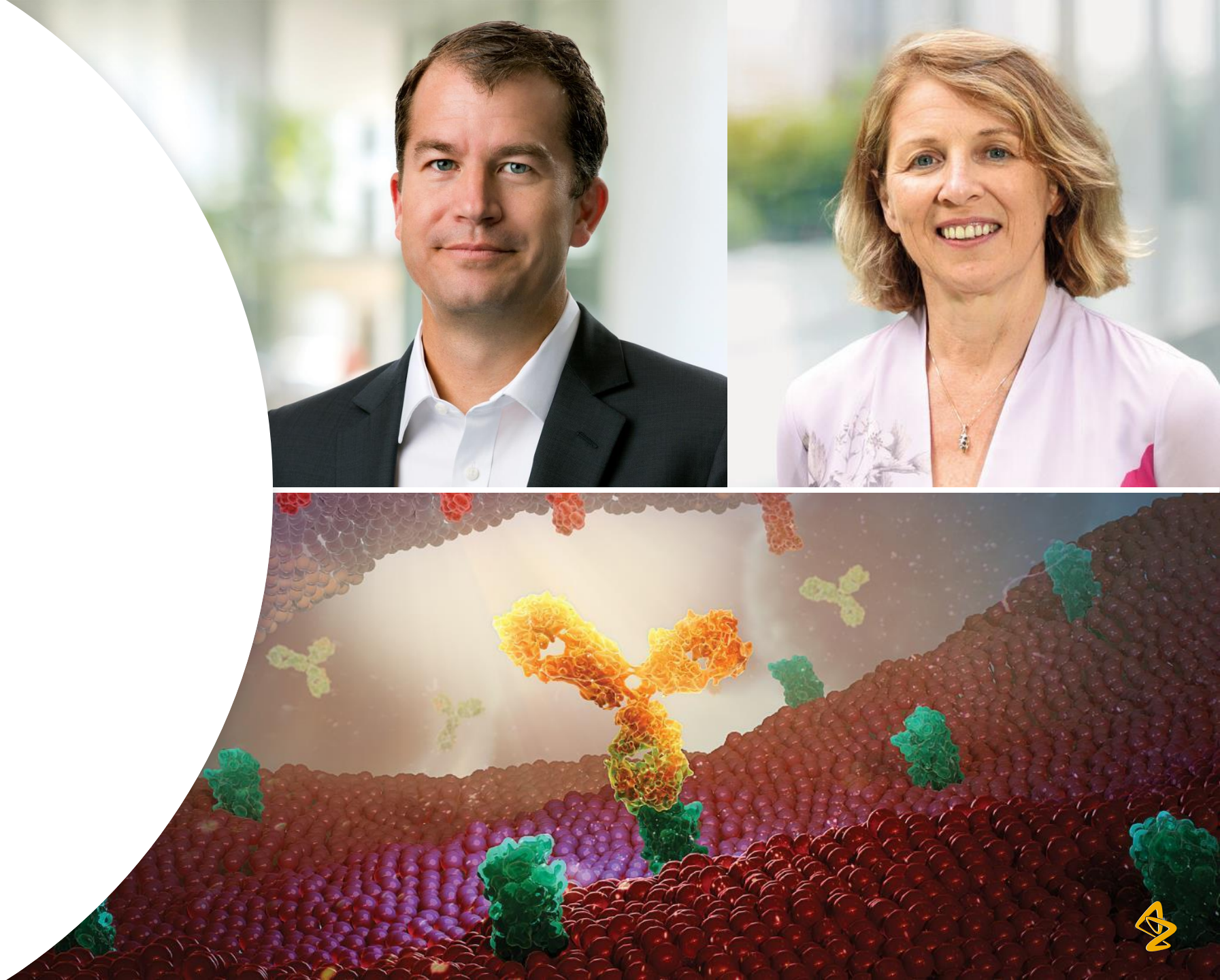


Oncology



Dave Fredrickson
ONCOLOGY BUSINESS

Susan Galbraith
ONCOLOGY R&D

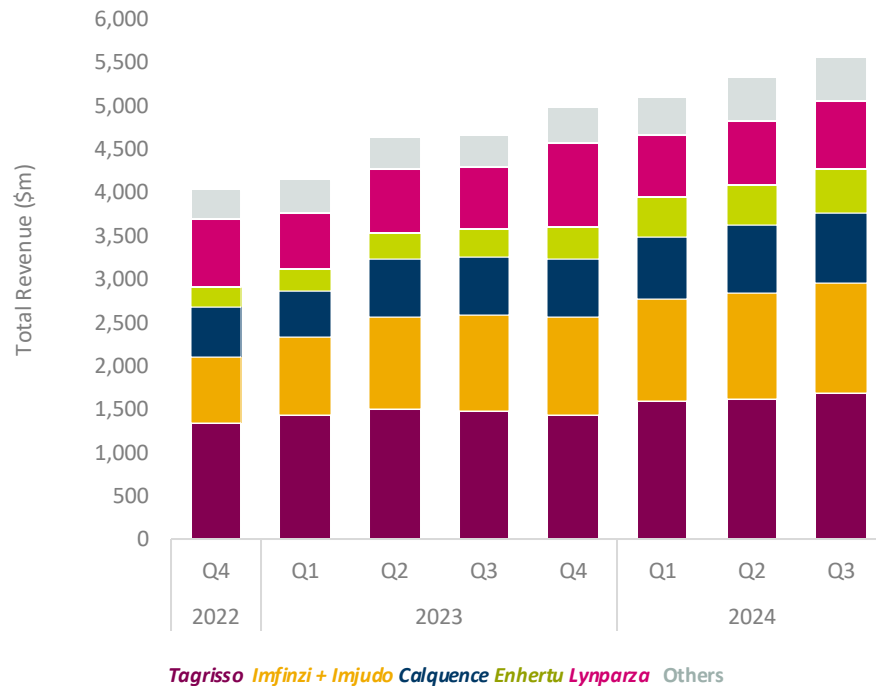


Oncology – 9M and Q3 2024

Total Revenue +22% in 9M 2024 driven by global demand for key medicines

Oncology

9M 2024 \$16.0bn, +22%



Q3 2024: key dynamics

- **Tagrisso** +17%, strong demand across indications and lengthening DoT
 - **Calquence** +25%, sustained BTKi leadership in 1L CLL
 - **Imfinzi** +16%, demand growth in US and EU, continued JP repricing impact
 - **Imjudo** +22%, demand from HCC (HIMALAYA) in US, NSCLC (POSEIDON) in EU
 - **Lynparza PS** +13%, sustained PARPi leadership, driven by US and EU
 - **Enhertu** +55%, established SoC in HER2+ (DB03) and HER2-low (DB04), encouraging early adoption in tumour agnostic
 - **Truqap** n/m, new market leader in 2L biomarker-altered population
-
- New indications: US (*Imfinzi* AEGEAN, *Tagrisso* LAURA), EU (*Imfinzi* and *Lynparza* DUO-E), CN (*Enhertu* HER2+ gastric and *HER2m* NSCLC)
 - Other regulatory: US Priority Review (*Calquence* ECHO, *Enhertu* DB06, *Imfinzi* ADRIATIC)



Oncology – R&D highlights

Continuing momentum across Oncology with data at key medical congresses in H2 2024

WCLC and ESMO 2024

Expanding into bladder cancer and advancing next-gen IO and ADCs

NIAGARA
muscle invasive
bladder cancer

- only perioperative IO regimen to show OS benefit
- potential new SoC



~120k MIBC
patients (G8)

VOLGA (cis-ineligible MIBC) | Phase III readout H2 2025

Next-wave
IO bispecifics

In-house
ADCs

Novel QCS
biomarker

Advancing haematology with upcoming data at ASH 2024

AMPLIFY
fixed duration
Calquence in 1L CLL

- clinically meaningful PFS improvement
- trend to OS benefit

AZD0486
CD19/CD3 TCE

- high CR rate in r/r DLBCL
- high levels of complete remission in r/r FL
- good tolerability



Oncology – R&D highlights

Reinforcing leadership in *EGFR*m NSCLC with novel treatment approaches

Tagrisso established backbone treatment for *EGFR*m NSCLC

Early-stage

ADAURA

LAURA

NeoADAURA

ADAURA2

1st-line

FLAURA

FLAURA2

2nd-line+

AURA1-3

■ established SoC ■ trial ongoing

Novel combinations extend *Tagrisso* use across multiple lines of therapy

Tagrisso + savolitinib | 2L

34% in SAVANNAH were high MET expressing¹

SAVANNAH

- high and durable response rate
- well tolerated

SAFFRON

- confirmatory Phase III
- readout H2 2025

Convenient all oral regimen

Tagrisso + Dato-DXd | 1L and 2L+

Potential to replace systemic chemotherapy

TROPION-Lung05

Phase II | 2023 readout
44% ORR, 5.8m mPFS

TROPION-Lung14

1L NSCLC | >2025

TROPION-Lung15

2L NSCLC | >2025

Dato-DXd | FDA submission *EGFR*m later line NSCLC | TROPION-Lung01 withdrawn

1. Defined as IHC90+ and/or FISH10+.



BioPharmaceuticals

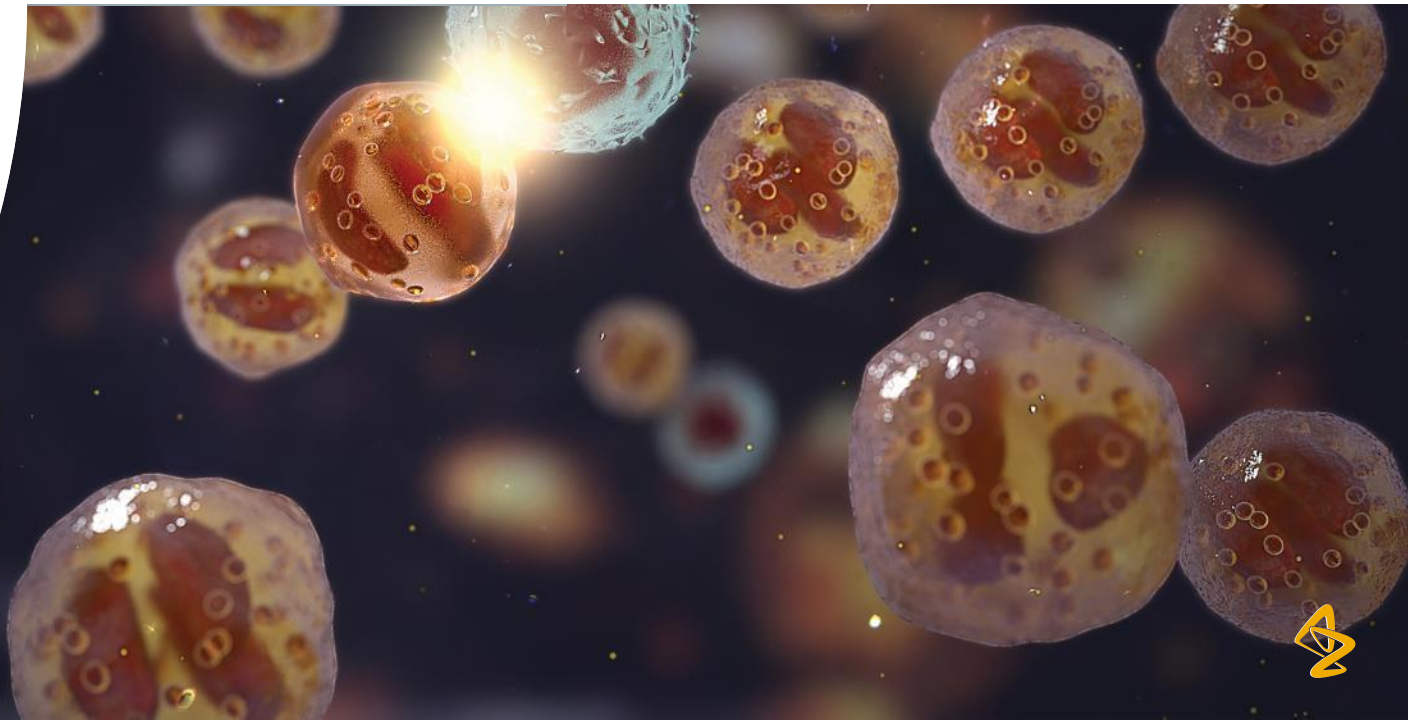


Ruud Dobber

BIOPHARMACEUTICALS BUSINESS

Sharon Barr

BIOPHARMACEUTICALS R&D

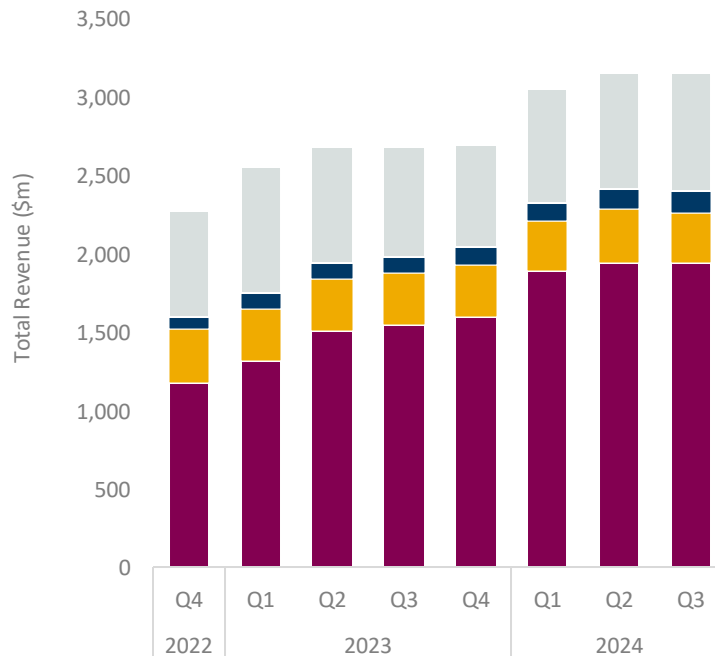


BioPharmaceuticals – 9M and Q3 2024

Total Revenue \$15.9bn, +20% – strong growth across CVRM, R&I and V&I

CVRM

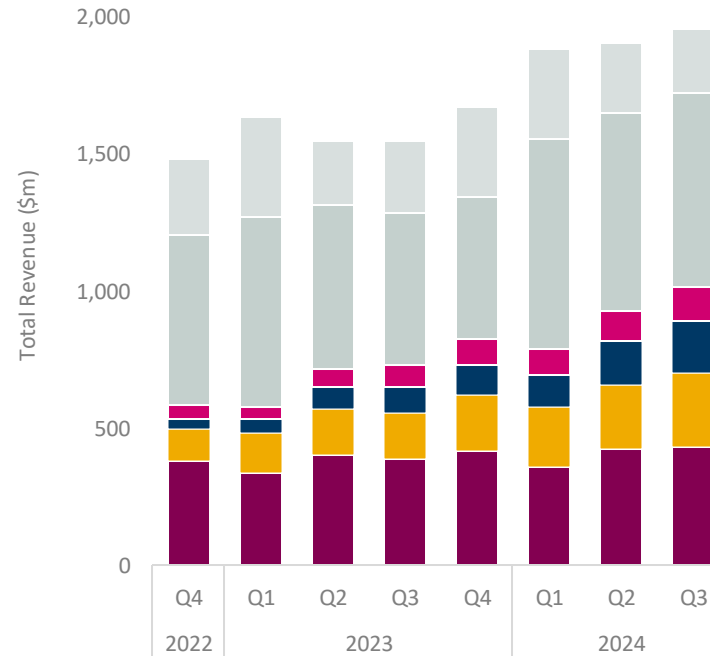
9M 2024 \$9.4bn, +21%



Farxiga Brilinta Lokelma Other

R&I

9M 2024 \$5.8bn, +24%



Fasenna Breztri Tezspire Saphnelo Symbicort Other

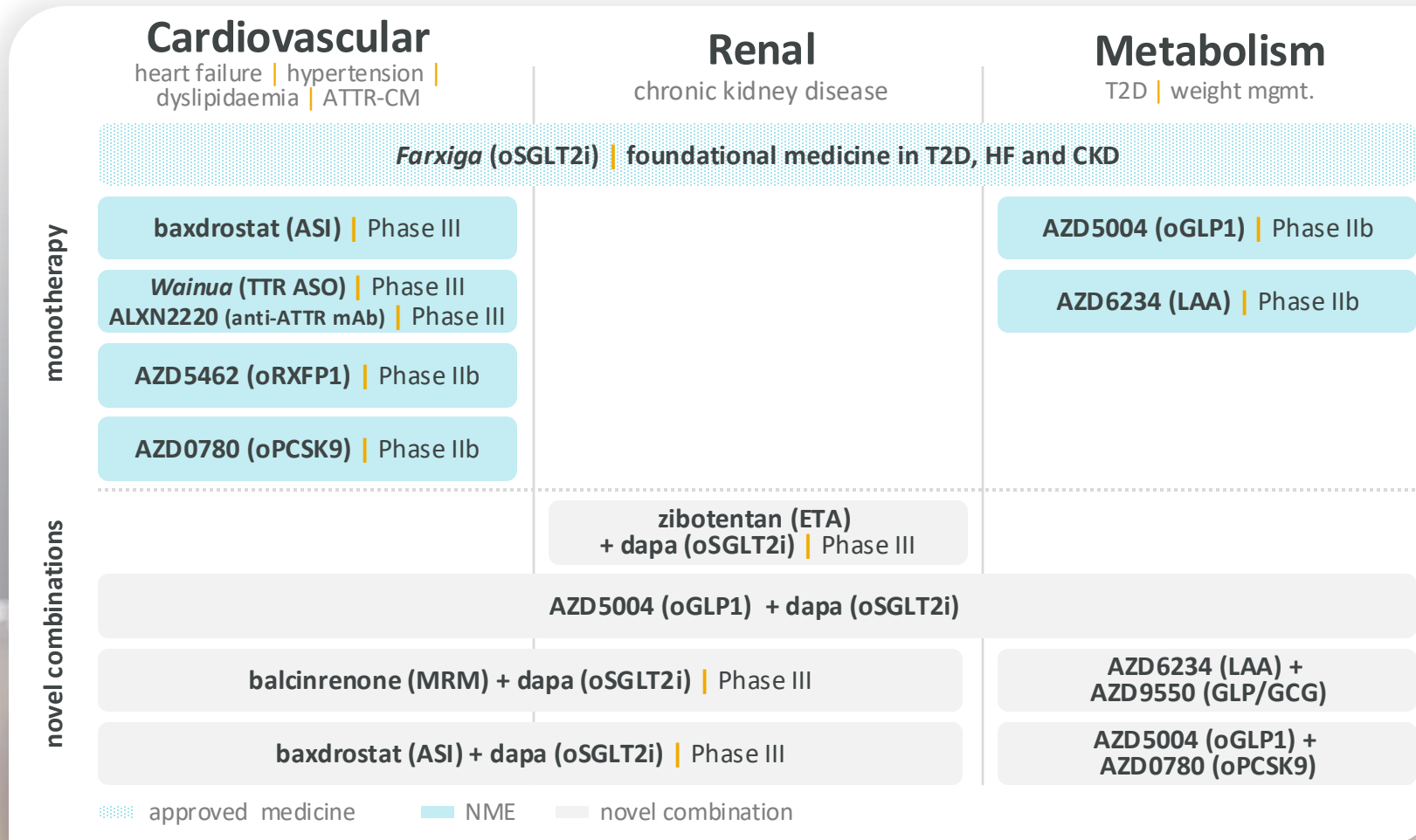
Q3 2024: key dynamics

- **Farxiga** +27%, strong global demand growth
- **Wainua** n/m, accelerated new patient starts
- **Breztri** +57%, share gains in triple FDC class
- **Tezspire** >2x, continued growth in US, increasing new patient share EU, JP and EM
- **Airsupra** n/m, strong launch momentum
- **Symbicort** +31%, continued demand growth
- **V&I** +49%:
 - **Beyfortus** +72%, production capacity expanded to meet strong demand
 - **FluMist** +31%, seasonal demand growth



BioPharmaceuticals – R&D highlights

Multiple high potential NMEs and novel combinations to drive next wave of CVRM growth



Advancing next-generation CVRM medicines

Established expertise with key foundational medicines

Leveraging new mechanisms to expand existing CVRM focus

Pursuing novel combinations to target complex conditions and address interconnectedness of disease



BioPharmaceuticals – R&D highlights

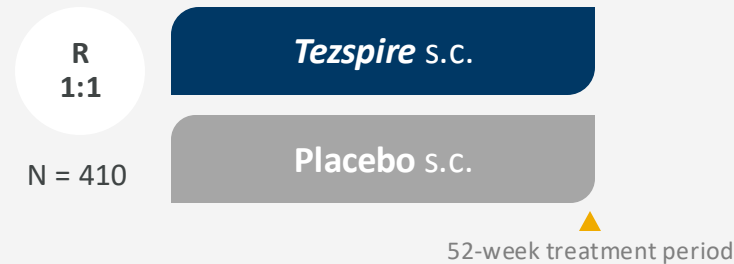
Positive Phase III WAYPOINT trial reinforces *Tezspire* first-in-class mechanism of action

Phase III WAYPOINT trial

Tezspire met both co-primary endpoints in chronic rhinosinusitis and nasal polyps

Significant patient burden in patients with nasal polyps

- impact on quality of life
- need for surgery and systemic steroids



Statistically significant, clinically meaningful reduction in:

- ✓ Size of nasal polyps
- ✓ Nasal congestion



7 million patients treated for nasal polyps
3 million with uncontrolled nasal polyps (G8)

Multiple *Tezspire* indication expansion opportunities

DIRECTION

- severe asthma (China)
- primary endpoint met

CROSSING

- eosinophilic esophagitis
- readout >2025

New Phase III

- COPD
- initiating H1 2025

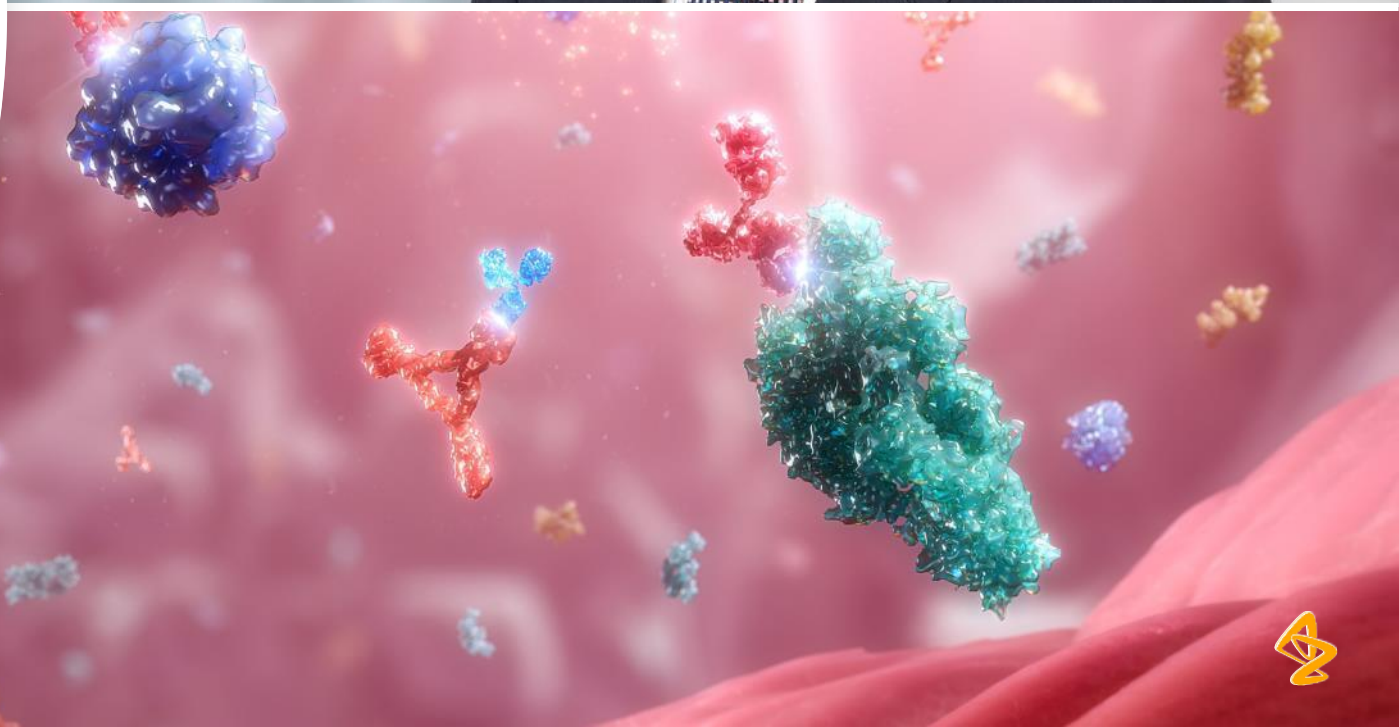
***Tezspire* multi-billion \$ opportunity¹**



Rare Disease

Marc Dunoyer

CHIEF EXECUTIVE OFFICER,
ALEXION

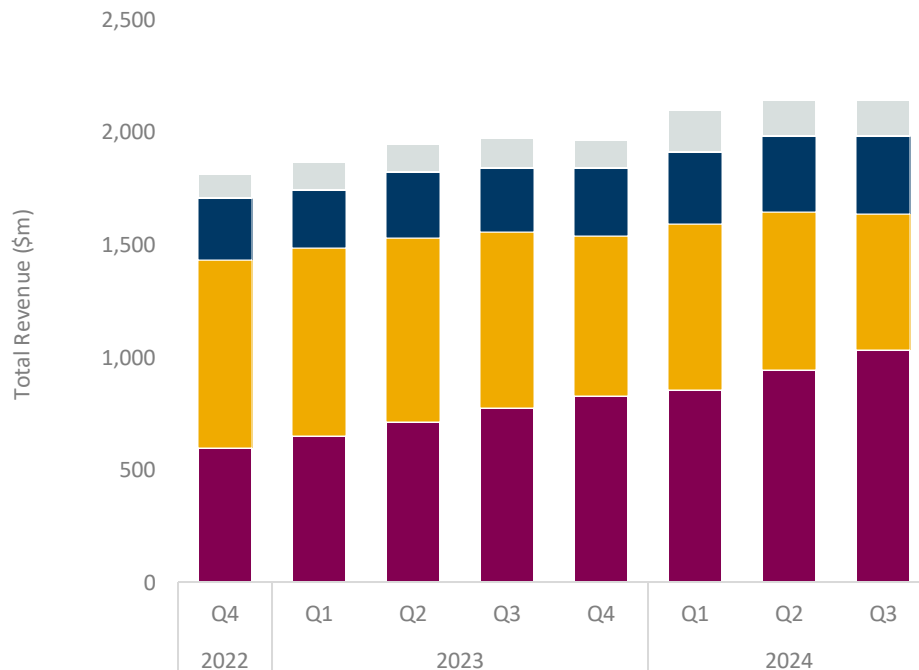


Rare Disease – 9M and Q3 2024

Total Revenue +14% in 9M 2024 driven by continued neurology growth

Rare Disease

9M 2024 \$6.4bn, +14%



Ultomiris Soliris Strensiq Others¹

Q3 2024: key dynamics

C5 Franchise: sustainable, durable growth

- **Ultomiris** +35%, driven by demand growth in neurology indications (gMG, NMOSD)
- **Soliris** (18%), continued conversion to *Ultomiris*, partly offset by growth in Emerging Markets

Beyond Complement: market expansion and increased demand

- **Strensiq** +21% and **Koselugo** +39%, driven by continued global demand

All growth rates at CER.

1. Includes *Kanuma* and *Koselugo*.

Collaboration partner: Merck & Co., Inc. (*Koselugo*).

Appendix: [Glossary](#).



Rare Disease – R&D highlights

Expanding the potential of *Koselugo* to adult patients with NF1-PN

NF1-PN

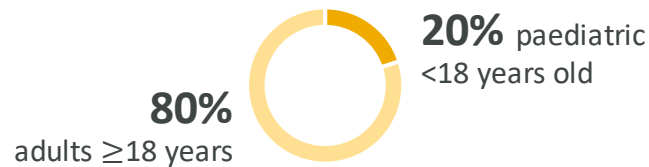
a progressive, genetic condition

- characterised by benign tumours that develop on nerve sheaths
- leads to disfigurement, motor dysfunction and pain

US
68K

EU5
64K

JP
22K



Phase III KOMET trial¹

ORR improvement in NF1-PN adult patients

R
1:1
N = 145

Koselugo 25mg/m² bid

Koselugo 25mg/m² bid

placebo

Koselugo 25mg/m² bid

Some cross over before 12 cycles

cycle 12
key secondary
endpoints

cycle 16
primary
endpoint

cycle 24
final analysis

Primary endpoint met:

- ✓ statistically significant, clinically meaningful tumour volume reduction

- ✓ encouraging effect across pain severities
- ✓ low discontinuation rates
- ✓ rapid efficacy onset

KOMET has the potential to address the high unmet need in adult patients with NF1-PN

Epidemiology data refers to diagnosed patients, adult and paediatric splits use both external (IQVIA) and internal sources and estimates.

1. KOMET trial allowed cross over to *Koselugo* before 12 cycles. 1 cycle = 28 days.

Collaboration partner: Merck & Co., Inc. (*Koselugo*).

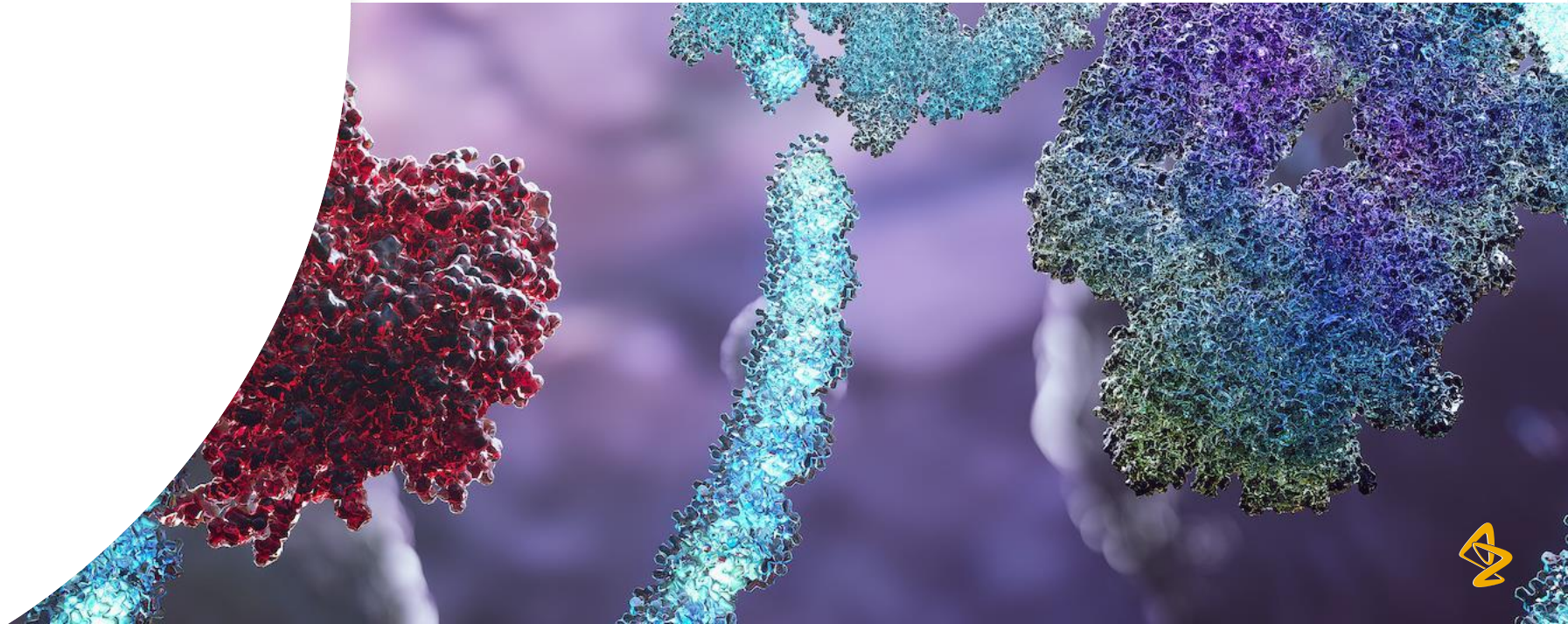
Appendix: [Glossary](#).



CEO Closing Remarks

Pascal Soriot

CHIEF EXECUTIVE OFFICER



AstraZeneca – catalyst rich path through 2025, with potential to unlock significant value through 2030 and beyond



Indication expansion

Enhertu – HER2+ eBC, mBC

Imfinzi – multiple bladder trials

Fasenra – COPD

Truqap – dPTEN HSPC



Key NME¹ opportunities

baxdrostat – **BaxHTN** – uHTN

camizestrant – **SERENA-6** – mBC

Dato-DXd – NSCLC and TNBC

eneboparatide – **CALYPSO** – HP



Disruptive technologies

Cell therapy and TCEs Phase I/II

In-house ADC Phase I/II

IO bispecifics Phase I/II

Weight management Phase I/II

Pipeline momentum supports ambition to achieve **\$80bn in Total Revenue by 2030**

1. NME defined as new molecular entities that are not currently approved medicines.

Collaboration partners: Daiichi Sankyo (*Enhertu* and Dato-DXd); Amgen (*Tezspire*).

Appendix: [Glossary](#).



On track to deliver on strategic ambitions



Ambition to deliver **\$80bn in Total Revenue by 2030**¹



On track to deliver **mid-30s% Core operating margin by 2026**

Beyond 2026, Core operating margin will be influenced by portfolio evolution and the Company will target at least mid-30s%



Ambition to deliver **at least 20 NMEs by 2030**

Delivered 6 NMEs to date²



Q&A Session



Pascal Soriot
EXECUTIVE DIRECTOR &
CHIEF EXECUTIVE OFFICER



Aradhana Sarin
EXECUTIVE DIRECTOR &
CHIEF FINANCIAL OFFICER



Marc Dunoyer
CHIEF EXECUTIVE OFFICER,
ALEXION



Susan Galbraith
EXECUTIVE VICE PRESIDENT,
ONCOLOGY R&D



Dave Fredrickson
EXECUTIVE VICE PRESIDENT,
ONCOLOGY BUSINESS



Sharon Barr
EXECUTIVE VICE PRESIDENT,
BIOPHARMACEUTICALS R&D



Ruud Dobber
EXECUTIVE VICE PRESIDENT,
BIOPHARMACEUTICALS
BUSINESS



Iskra Reic
EXECUTIVE VICE PRESIDENT,
VACCINES AND IMMUNE
THERAPIES



Appendix & Glossary

- Glossary
- Oncology tumour maps
- Key medicines performance by therapy area




Glossary – abbreviations

ADC	antibody drug conjugate	EPS	Earnings per share	LDL-C	low-density lipoprotein cholesterol	R&D	research and development
API	active pharmaceutical ingredient	ERoW	Established rest of world	m	millions	R&I	Respiratory and immunology
ASCO	American society of clinical oncology	ESMO	European society for medical oncology	mBC	Metastatic breast cancer	SABA	short acting beta agonist
ASH	American Society of Haematology	ET	endocrine therapy	MCL	mantle cell lymphoma	SCLC	small cell lung cancer
ATTR-PN	transthyretin amyloid polyneuropathy	EU5	France, Germany, Italy, Spain, and UK	MIBC	muscle invasive bladder cancer	SG&A	sales, general and administrative
bn	billions	FDC	fixed dose combination	MRM	mineralocorticoid receptor modulator	SGLT2i	sodium/glucose cotransporter 2 inhibitor
BTD	break through designation	FX	Foreign exchange	n/m	Not meaningful	SoC	standard of care
BTKi	Bruton's tyrosine kinase	GC	gastric cancer	NF1-PN	neurofibromatosis type 1-plexiform neurofibromas	Stg I/II/III	Stage 1/2/3
C5	complement component 5	GEJC	gastroesophageal junction cancer	NME	new molecular entity	TIGIT	T-cell immunoreceptor with immunoglobulin and ITIM domains
CER	Constant exchange rates	gem	gemcitabine	NMIBC	non-muscle invasive bladder cancer	TIM-3	T-cell immunoglobulin and mucin domain-containing protein
CFO	cash flow from operating activities	Gluc	glucagon	NMOSD	Neuromyelitis optica spectrum disorder	TKI	tyrosine kinase inhibitor
cis	cisplatin	gMG	generalised myasthenia gravis	NSCLC	Non-small cell lung cancer	TNBC	triple negative breast cancer
CKD	chronic kidney disease	HCC	Hepatocellular carcinoma	ODD	orphan drug designation	u/r	unresectable / resectable
CN	China	HER2+	human epidermal growth factor receptor 2 positive	PS	Product Sales	UACR	urinary albumin/creatinine ratio
CRwNP	chronic rhinosinusitis with nasal polyps	HER2-low	human epidermal growth factor receptor 2 low	oGLP1	oral glucagon-like receptor peptide 1	WCLC	World conference on lung cancer
CTLA-4	cytotoxic T-lymphocyte associated protein 4	HR+	hormone receptor positive	OOI	other operating income	V&I	Vaccines and Immune Therapies
CTx	chemotherapy	HTN	hypertension	oPCSK9	oral protein convertase subtilisin/kexin type 9		
CVRM	Cardiovascular, renal and metabolism	ICS	inhaled corticosteroid	OS	overall survival		
dPTEN	phosphatase and tensin homolog deficient	IL5	Interleukin 5	PARPi	poly-ADP ribose polymerase inhibitor		
EBITDA	Earnings before interest, tax, depreciation and amortisation	IO	Immuno-oncology	PD1	programmed cell death protein 1		
EGFRm	epidermal growth factor receptor mutant	JP	Japan	PD-L1	programmed cell death ligand 1		
EHA	European Haematology Association	K+	Potassium	PTH	parathyroid hormone		
EM	Emerging Markets	LA	long-acting	QCS	quantitative continuous scoring		

AstraZeneca in Lung Cancer

Ambition for >50% of lung cancer patients to be eligible for AZN medicine by 2030

	resectable	unresectable		metastatic	
	Stg. I-III	Stg. I-II	Stg. III	1L	2L+
Est. epi (G7)	~200K	~30K	~70K	~350K	~290K
IO sensitive c.70%	<i>Imfinzi</i> AEGEAN	SBRT → <i>Imfinzi</i> / <i>Tagrisso</i> PACIFIC-4	CRT → <i>Imfinzi</i> PACIFIC	<i>Imfinzi</i> + <i>Imjudo</i> + CTx POSEIDON	<i>Imfinzi</i> + ceralasertib LATIFY
	volrustomig + CTx <i>Imfinzi</i> + Dato-DXd + plat NEOCOAST-2		<i>Imfinzi</i> combos PACIFIC-8, -9 improvements across PD-L1 spectrum	Dato-DXd + IO ± platinum TROPION-Lung08/TROPION-Lung07/AVANZAR	Dato-DXd TROPION-Lung01
	rilvegostomig ± Dato-DXd TROPION-Lung12			rilvegostomig ± Dato-DXd TROPION-Lung10	AZD9592 (EGFR/cMET ADC) EGRET
EGFRm c.16%	<i>Tagrisso</i> ADAURA	CRT → <i>Tagrisso</i> LAURA	<i>Tagrisso</i> FLAURA	<i>Tagrisso</i> FLAURA	savolitinib + <i>Tagrisso</i> SAFFRON/SAVANNAH
	<i>Tagrisso</i> neoADAURA		<i>Tagrisso</i> + CTx FLAURA-2	Dato-DXd +/- <i>Tagrisso</i> TROPION-Lung15/ 01	
Other tumour drivers c.12%		CRT → <i>Imfinzi</i> PACIFIC	Dato-DXd + <i>Tagrisso</i> TROPION-Lung14	AZD9592 (EGFR/cMET ADC) EGRET	
HER2m c.2%			<i>Enhertu</i> DESTINY-Lung04	<i>Enhertu</i> DESTINY-Lung02	

 established SoC


Leading the future of lung cancer treatment

- Establishing *Tagrisso* as backbone TKI in EGFRm
- *Imfinzi* leading IO in unresectable
- Advancing best-in-class ADCs to replace systemic chemotherapy
- Delivering next-wave bispecifics to improve on PD1/PD-L1
- Developing novel combinations, including IO + ADCs
- Investing behind new technologies and platforms, including cell therapy and testing/screening



AstraZeneca in Breast Cancer

Ambition to eliminate breast cancer as a cause of death

 established SoC	Early		RECURRENCE	Metastatic				
	Neoadjuvant	Adjuvant		1st line	2nd line	3rd line	4th line +	
Est. epi (G7)	540k			125k	90k	65k	55k	
HER2-positive 15-20%	<i>Enhertu</i> ± THP DESTINY-Breast11	NST → residual disease → <i>Enhertu</i> DESTINY-Breast05		<i>Enhertu</i> ± pertuzumab DESTINY-Breast09	<i>Enhertu</i> DESTINY-Breast03	<i>Enhertu</i> DESTINY-Breast02		
HR-positive 65-75%		Low risk Good outcomes with current SoC		camizestrant + CDK4/6i SERENA-4	<i>Truqap</i> + <i>Faslodex</i> CAPitello291 <i>PIK3CA, AKT1, PTEN alt.40%</i>	Dato-DXd TROPION-Breast01		
		CTx → camizestrant (± CDK4/6i) CAMBRIA-2		AI + CDK4/6i → camizestrant + CDK4/6i SERENA-6 <i>ESR1m 35%</i>	<i>Enhertu</i> DESTINY-Breast06 HER2-low (1+, 2+) 60% HER2-ultralow (0-1+) 25%		<i>Enhertu</i> DESTINY-Breast04 HER2-low (1+, 2+) 60%	
		CTx → AI (± CDK4/6i) 2-5 yrs → camizestrant CAMBRIA-1		<i>Truqap</i> + <i>Faslodex</i> + CDK4/6i CAPitello292				
TNBC 10-15%	Dato-DXd + <i>Imfinzi</i> TROPION-Breast04	NST → residual disease → Dato-DXd ± <i>Imfinzi</i> TROPION-Breast03		<i>Truqap</i> + paclitaxel CAPitello290	HER2-low (1+, 2+) 35%			
			PD-L1+ 40% Dato-DXd + <i>Imfinzi</i> TROPION-Breast05					
			PD-L1- 60% Dato-DXd TROPION-Breast02					
gBRCAm 5% of HR-positive 15% of TNBC		CTx → <i>Lynparza</i> OlympiA			<i>Lynparza</i> OlympiAD			

All numbers are approximate. Illustrative settings and populations, not to scale.

31 Collaboration partners: Daiichi Sankyo (*Enhertu*, Dato-DXd), Merck & Co., Inc. (*Lynparza*).

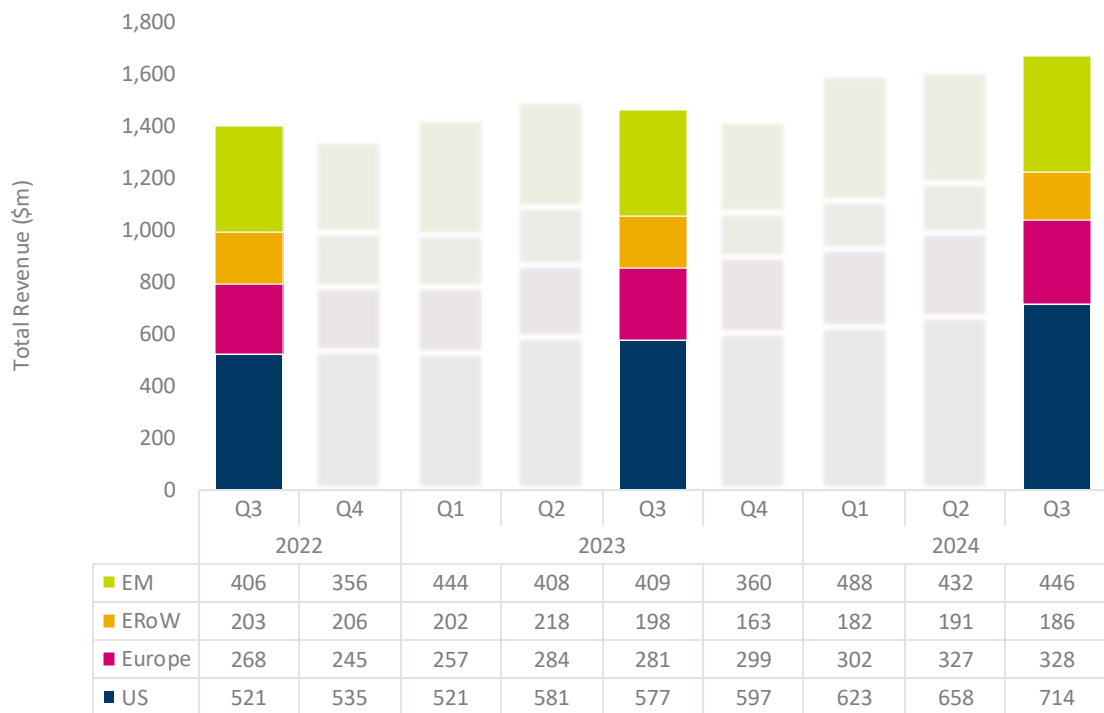
Appendix: [Glossary](#).



Oncology

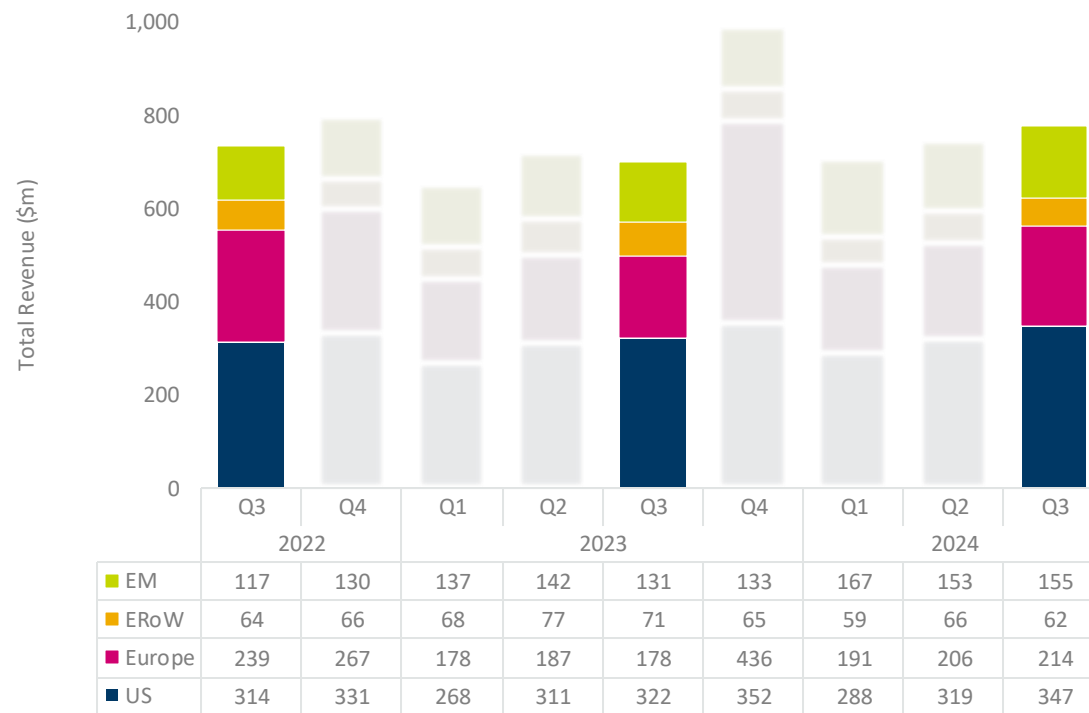
Tagrisso

15% growth at CER to \$4,877m in 9M 2024



Lynparza

10% growth at CER to \$2,228m in 9M 2024



Due to rounding, the sum of a number of dollar values and percentages may not agree to totals.

32 Collaboration partner: Merck & Co., Inc. (Lynparza).

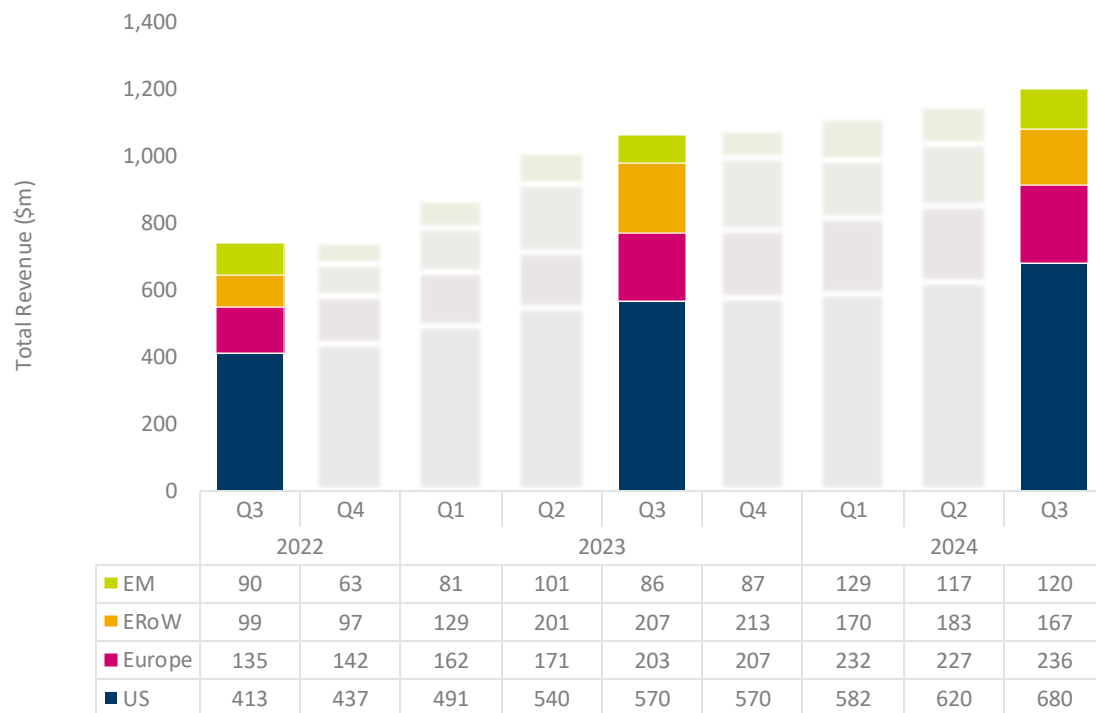
Appendix: [Glossary](#).



Oncology

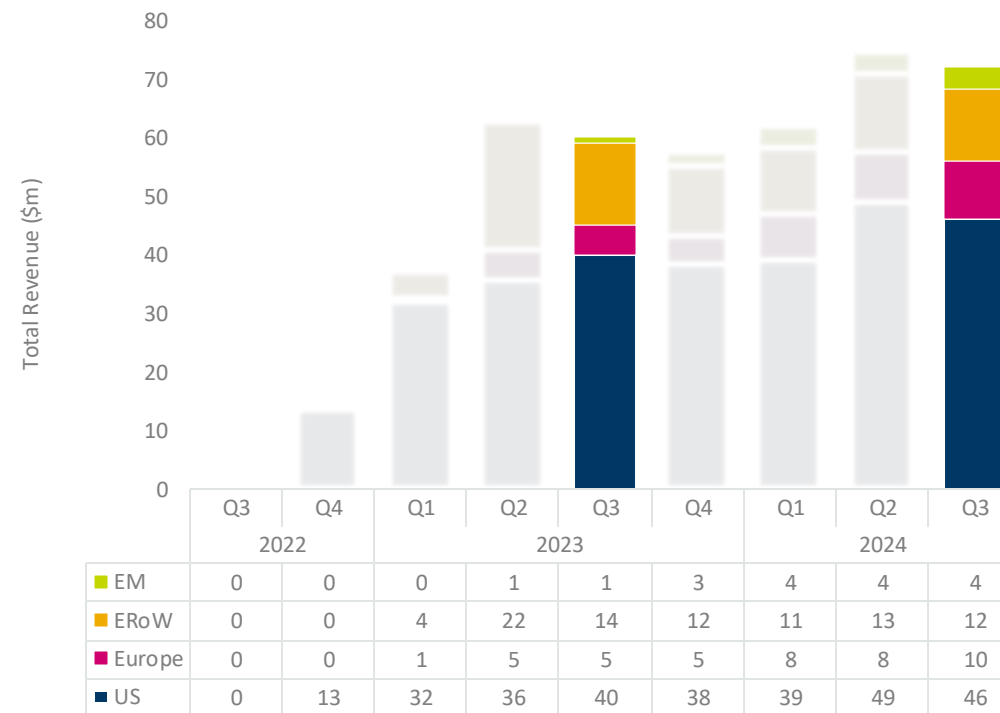
Imfinzi

22% growth at CER to \$3,463m in 9M 2024



Imjudo

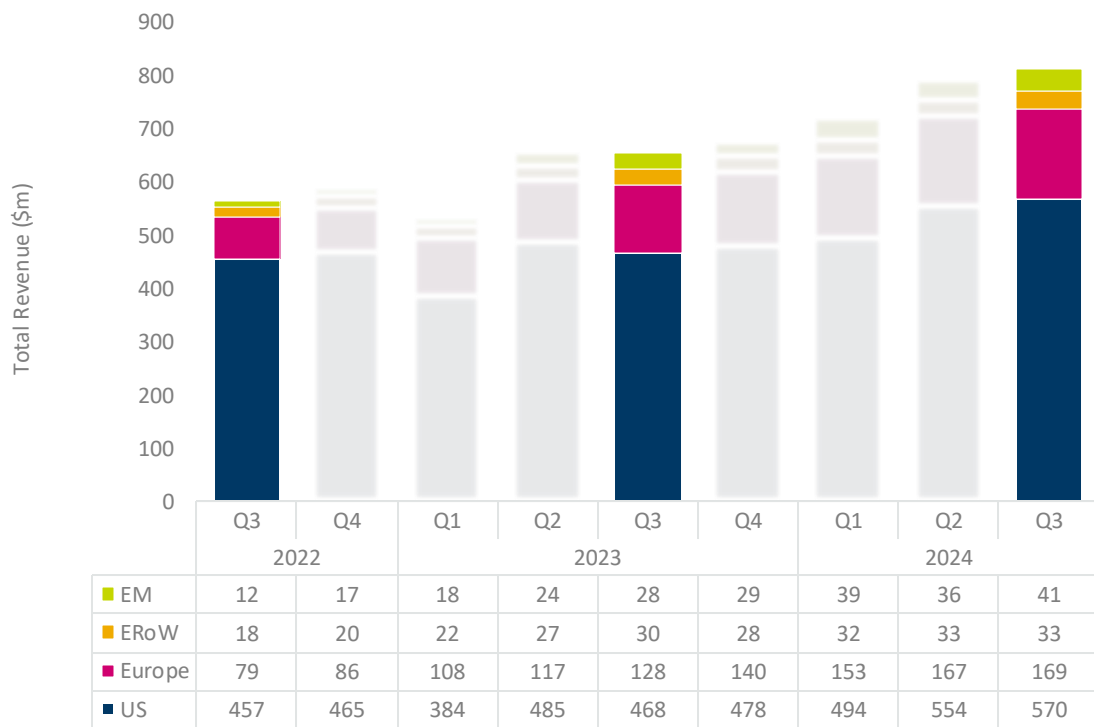
32% growth at CER to \$208m in 9M 2024



Oncology

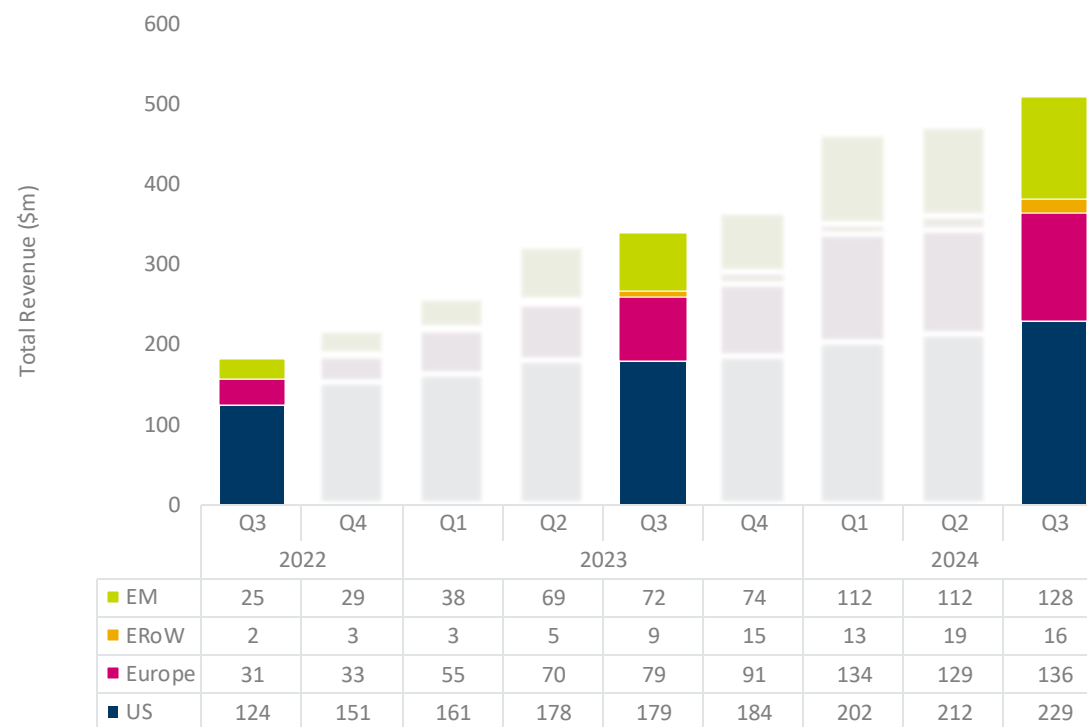
Calquence

27% growth at CER to \$2,321m in 9M 2024



Enhertu

60% growth at CER to \$1,442m in 9M 2024



Due to rounding, the sum of a number of dollar values and percentages may not agree to totals.

34 Collaboration partner: Daiichi Sankyo (*Enhertu*).

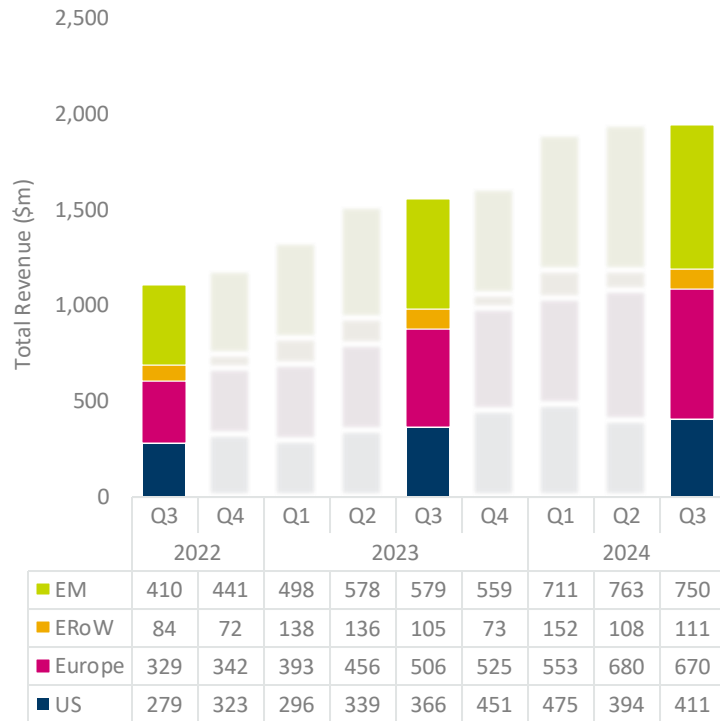
Appendix: [Glossary](#).



BioPharmaceuticals: Cardiovascular, Renal & Metabolism

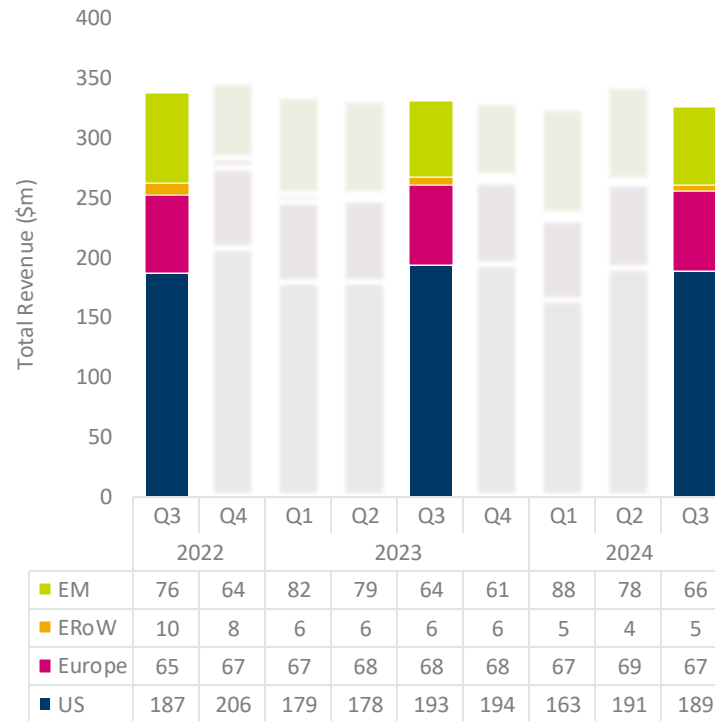
Farxiga

34% growth at CER to \$5,779m in 9M 2024



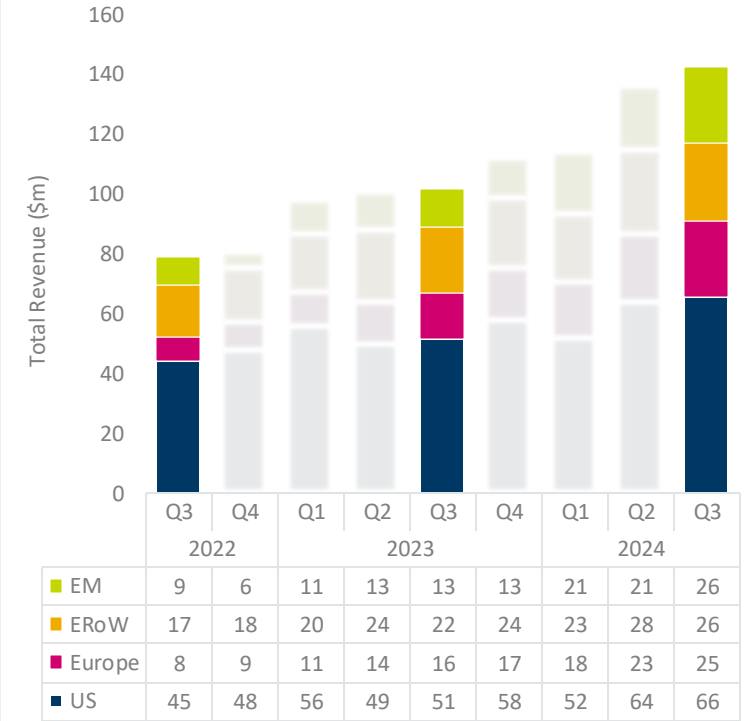
Brilinta

1% growth at CER to \$992m in 9M 2024



Lokelma

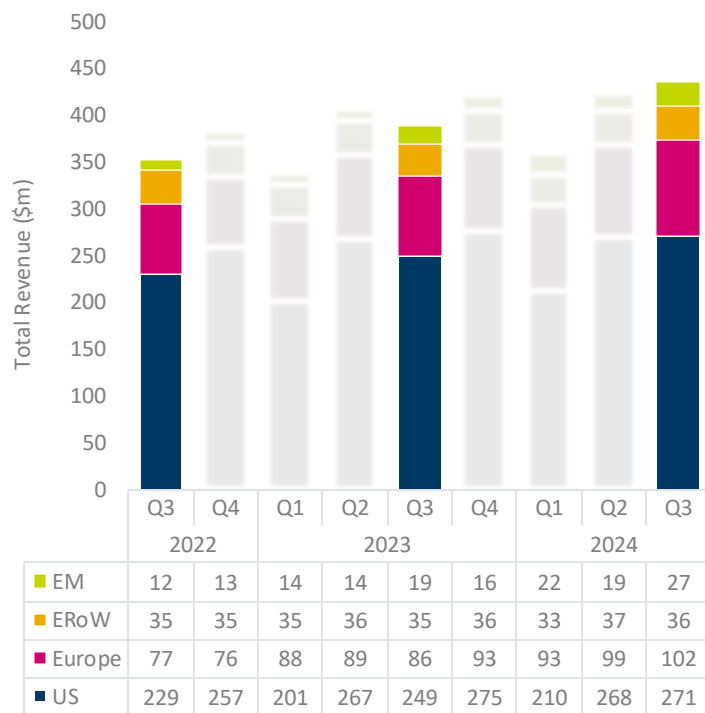
34% growth at CER to \$392m in 9M 2024



BioPharmaceuticals: Respiratory & Immunology

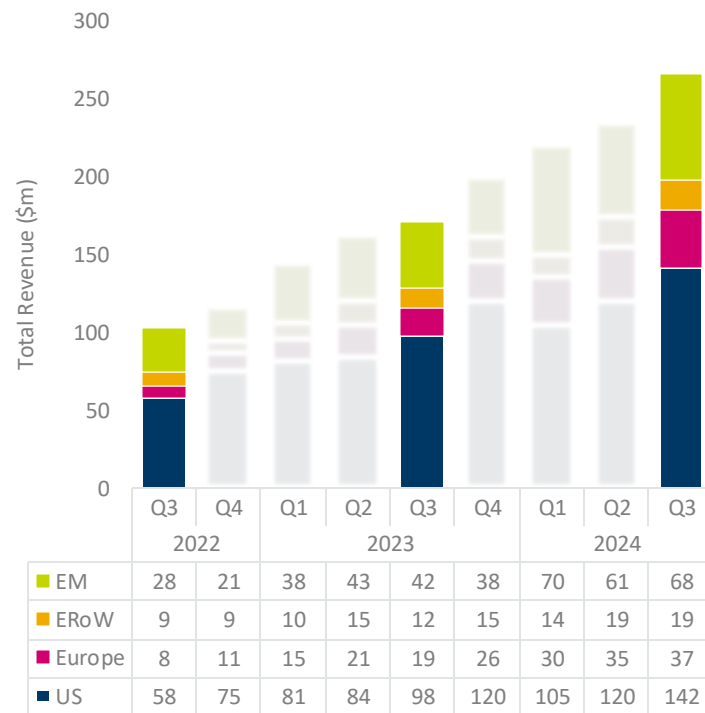
Fasenra

8% growth at CER to \$1,218m in 9M 2024



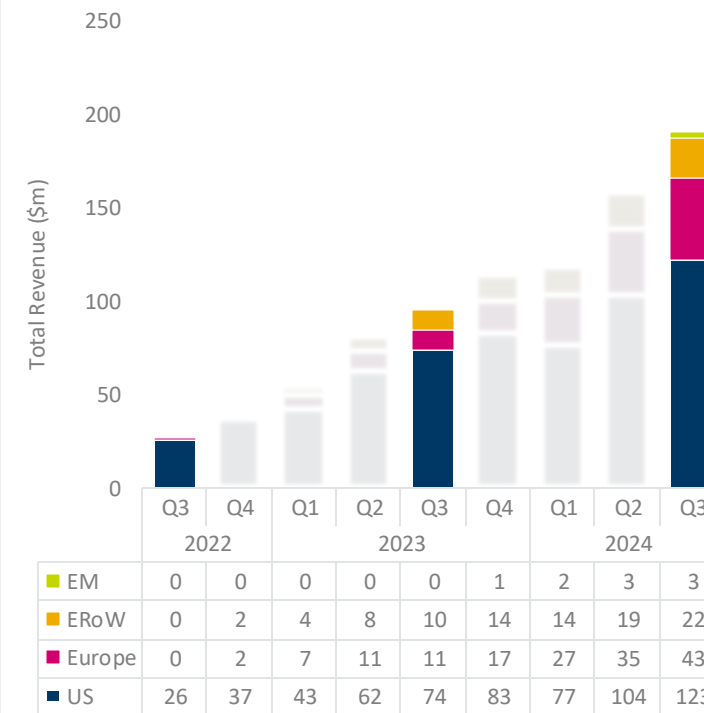
Breztri

53% growth at CER to \$721m in 9M 2024



Tezspire

>2x growth at CER to \$471m in 9M 2024



Due to rounding, the sum of a number of dollar values and percentages may not agree to totals.

Collaboration partners: Amgen (*Tezspire*).

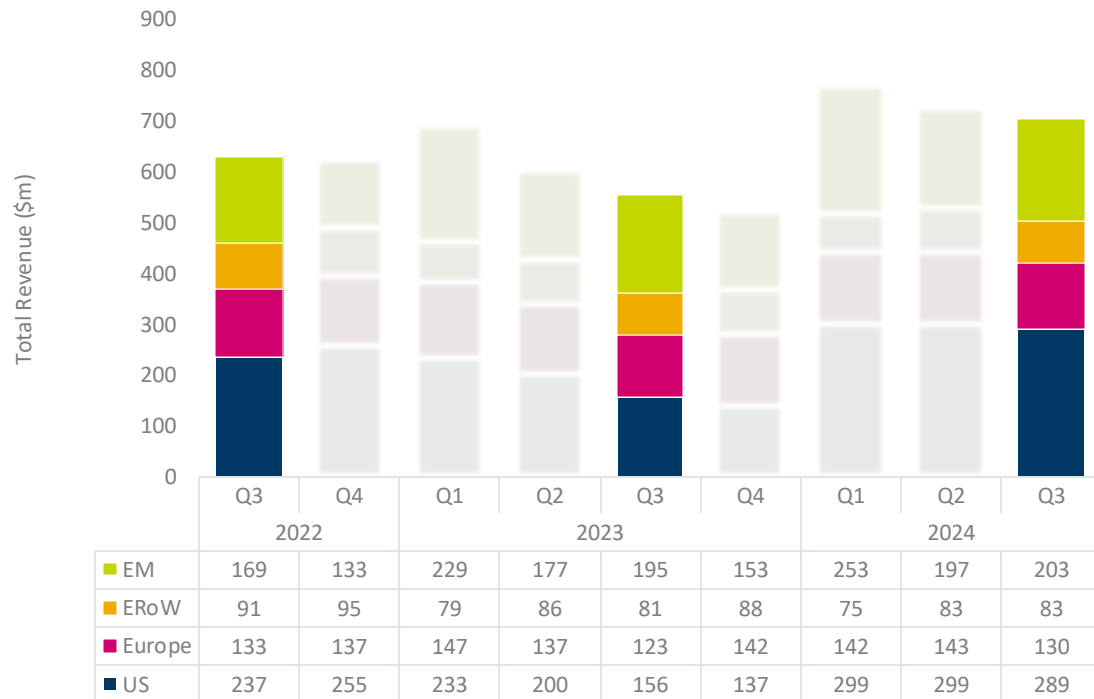
Appendix: [Glossary](#).



BioPharmaceuticals: Respiratory & Immunology

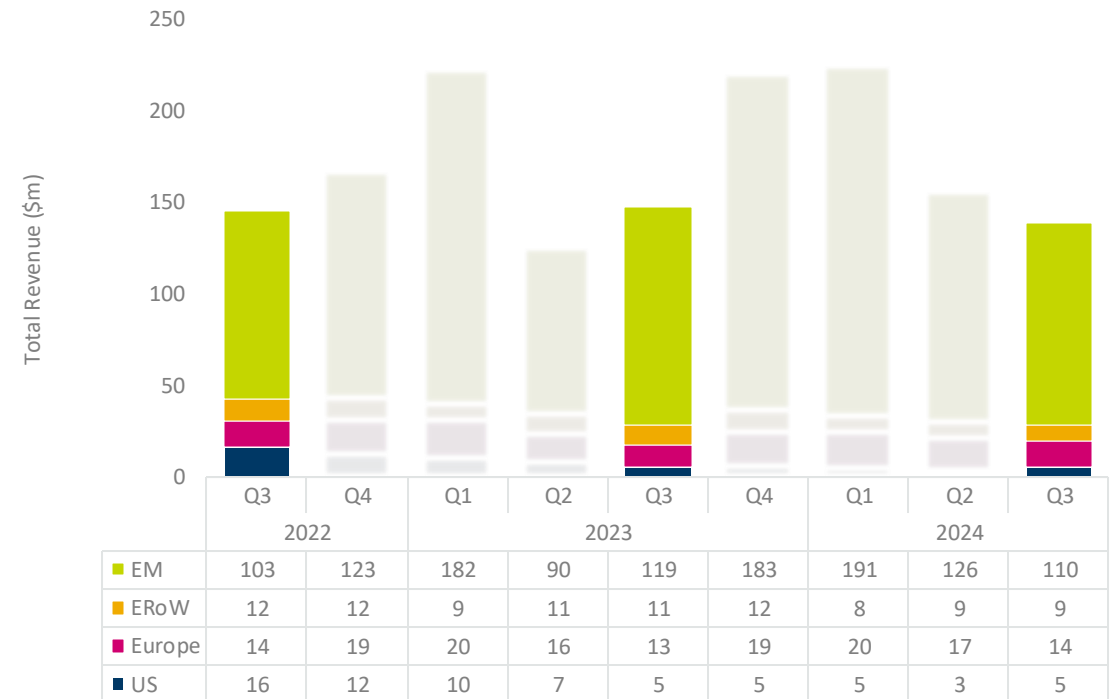
Symbicort

22% growth at CER to \$2,195m in 9M 2024



Pulmicort

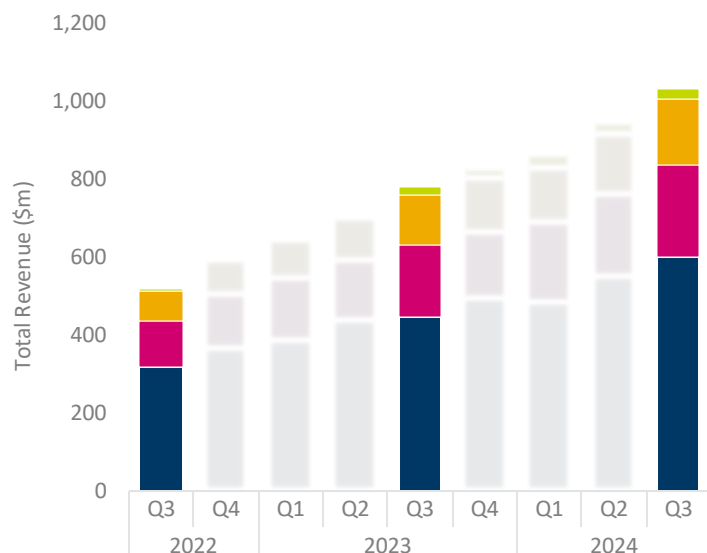
9% growth at CER to \$517m in 9M 2024



Rare Disease

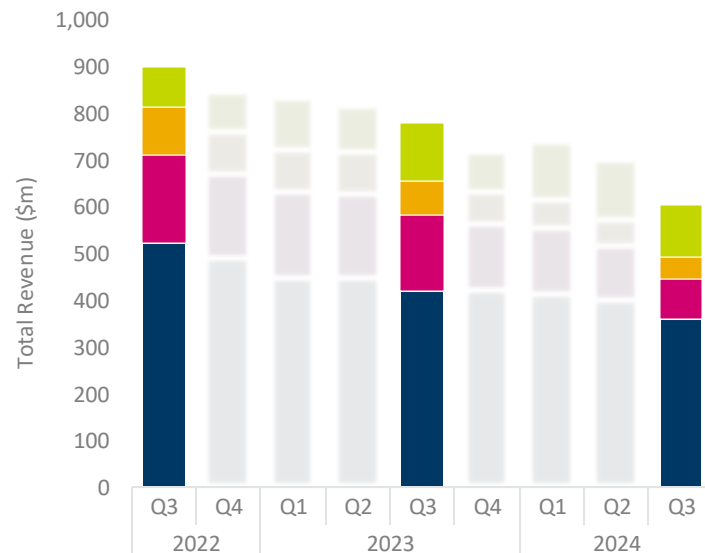
Ultomiris

35% growth at CER to \$2,835m in 9M 2024



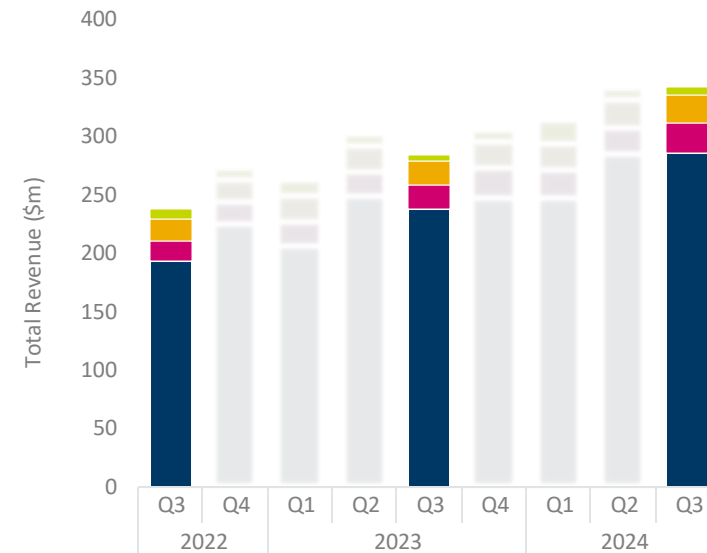
Soliris

11% decrease at CER to \$2,045m in 9M 2024



Strensiq

19% growth at CER to \$996m in 9M 2024



Due to rounding, the sum of a number of dollar values and percentages may not agree to totals.

